







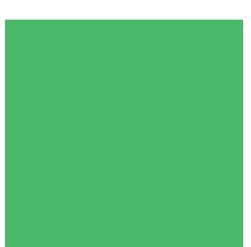


partnership sustainability responsibility

NA PARTNERSTVÍ ZÁLEŽÍ



Komerční pojišťovna, a.s., is a universal insurance company that specializes primarily in the provision of life insurance services.









| | Units | 2012 | 2011 | 2010 | 2009 |
|------------------------------|--------------|------------|------------|------------|------------|
| Total assets | CZK thousand | 32,047,712 | 26,257,298 | 21,700,214 | 14,498,778 |
| Share capital | CZK thousand | 1,175,398 | 1,175,398 | 904,152 | 602,768 |
| Equity | CZK thousand | 2,389,057 | 1,346,544 | 1,382,292 | 1,225,247 |
| Profit/loss | CZK thousand | 175,418 | 251,046 | 139,116 | 71,736 |
| Written premiums (gross) | CZK thousand | 6,148,770 | 6,850,897 | 8,981,639 | 4,824,610 |
| Costs of claims (gross) | CZK thousand | 1,933,341 | 1,926,337 | 1,821,015 | 2,285,219 |
| Technical provisions (gross) | CZK thousand | 29,191,745 | 24,506,866 | 19,964,136 | 12,949,677 |
| Number of employees | Persons | 154 | 151 | 149 | 151 |

Financial Highlights

- The volume of technical provisions (gross) totalled CZK 29.2 billion.
- Gross written premiums amounted to CZK 6,149 million in 2012.
- In 2012, appreciation for KP's clients ranged from 2.3% to 2.7%.
- KP has ranked fifth in the Czech life insurance market for the past two years.

Technical provisions (gross) - CZK thousand



Written premiums (gross) - CZK thousand



Contacts

Komerční pojišťovna, a.s.

Karolinská 1/650 186 00 Praha 8 Tel: +420 800 106 610 Fax: +420 224 236 696 E-mail: servis@komercpoj.cz Website: www.kb-pojistovna.cz

Komerční banka, a.s.

Na Příkopě 33 114 07 Praha 1 Tel: +420 955 559 550 Fax: +420 224 243 020 E-mail: mojebanka@kb.cz Website: www.kb.cz

Additional information

For more information on KP's products and services, go to www.kb-pojistovna.cz.

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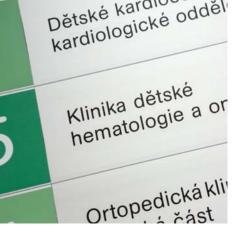
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Company Profile

Business name Komerční pojišťovna, a.s.

Legal form
Joint-stock company

Date of founding 1 September 1995

Registered office Karolinská 1/650, Prague 8

Company Registration No. 63998017, incorporated by the Municipal Court in Prague, Section B, File 3362

Shareholders

SOGECAP, S.A., registered office at 50 avenue du Général de Gaulle, 92093 Paris la Défense Cedex (51% share) Komerční banka, a.s., registered office at Na Příkopě 33, Prague 1 (49% share)

Registered capital CZK 1,175,397,600

Scope of business

- insurance;
- operations related to insurance and reinsurance.

Komerční pojišťovna, a.s. is a universal insurance company that specializes primarily in the provision of life insurance services.

Komerční pojišťovna, a.s. (hereinafter "KP" or "Komerční pojišťovna") is a universal insurance company that specializes primarily in the provision of life insurance services. Since the acquisition of Komerční banka, a.s. (hereinafter "KB" or "Komerční banka") by Société Générale S.A. (hereinafter "SG" or "Société Générale") in 2001, KP started implementing SG's bank-insurance business model. This business model has been already fully implemented and today KP's products are offered and sold mostly through the distribution networks of Société Générale Group companies. In addition to KB's largest network, other sales networks comprise ESSOX, s.r.o. (hereinafter "ESSOX"), Modrá pyramida stavební spořitelna, a.s. (hereinafter "MPSS") and Penzijní společnost Komerční banky, a.s. (hereinafter "KB PS").

Insurance brokers joining the ranks of KP's external partners since 2009 have become an important part of the Company's distribution network, while cooperation with them has been expanding.

KP enjoys the status of a universal insurance company which permits it to provide life as well as non-life insurance services in the Czech Republic and also within the EU on the basis of a single licence. Since 2008, KP has been successfully cooperating with SG Group companies abroad, rendering its services in Bulgaria, Romania and Germany.

The majority owner of KP's shares is insurance company SOGECAP S.A. (hereinafter "SOGECAP"), SG's wholly-owned subsidiary, which holds a 51% ownership interest; KB is a 49% minority shareholder. Due to the shareholders' structure, KP has had direct access to top know-how and long-term experience in the field of financial advisory.

Komerční pojišťovna is a member of the Komerční banka and Société Générale Groups of companies. KP's products are offered to Komerční banka's clients in particular, thus complementing KB's services so that clients can obtain comprehensive financial advisory including insurance.

Foreword of the Chairman of the Board of Directors



In 2012 KP kept on growing. Our assets are now amounting to more than CZK 30 billion. KP is progressively becoming one of the biggest life insurance companies on the Czech market in terms of assets under management.

In 2012, for the very first time in its history, KP received the World Finance Insurance Award of Best Insurance Company in Czech Republic for the year 2012. The jurors underlined that KP's approach to customer care is marked by maintaining a high standard level but also constantly seeking ways to improve through innovative projects (such as the Quality Management System) and incorporating the latest technology. The jurors also appreciated KP's financial strength coupled with staff development and attention to clients.

This award is rewarding the efforts made by our employees as well as by our distributors and especially KB distribution network to make the bank-insurance model work in the Czech environment.

We have to go on focusing on clients' satisfaction and improvement of our work efficiency and I am sure we will receive new awards in the upcoming years.

Due to the general economical context which was not very positive, we knew that 2012 would be a difficult year. I cannot say it was

not as the crisis was spreading around us but, at the same time, we did much more than just resist to the crisis. 2012 was a year when KP teams showed their motivation, their involvement and their trust in our ability to face successfully the difficulties we had in front of us.

In 2012 KP kept on growing. Our assets are now amounting to more than CZK 30 billion. KP is progressively becoming one of the biggest life insurance companies on the Czech market in terms of assets under management. KP is the life insurance company who had the biggest growth of its assets under management during the last 5 years! This result is according to me very important and shows the pertinence of our business model and of our strategy.

In 2012 KP kept on innovating. We implemented many new projects like SMS reminders, Insurance for corporate cards, new standalone risk life insurance, Vital Premium in euros, policy number distribution via sms.

2013 will bring new challenges. Some of them are already announcing themselves.

The new law on insurance brokers should come into force during the year and will require from us a fast adaptation of some of our cooperation models. New civil code, Solvency II implementation and others projects will challenge our ability to be reactive and creative. I have no doubt that KP teams are experienced enough to face these challenges and make 2013 another year of growth.

STÉPHANE CORBET
Chairman of the Board of Directors and CEO

Get "

Report of the Board of Directors

In spite of the ongoing economic downturn in the Czech Republic, in 2012 Komerční pojišťovna exceeded CZK 6 billion in written premium.

The key objective of Komerční pojišťovna is to offer a broad range of insurance and financial products to provide customers with insurance protection and support them in achieving their personal wishes and goals. Komerční pojišťovna uses a single licence for the delivery of services within the European Union territory and cooperates with partner companies of the Société Générale Group in Bulgaria, Romania and Germany.

Komerční pojišťovna, a member of the Société Générale Financial Group, focuses on life insurance, but it also sells other types of insurance that suitably complement banking and other financial products offered by its partners within SG Group. KP's products are mostly distributed via KB Group members, especially through the distribution network of KB, and also by the Company's external partners from the ranks of insurance brokers.

Macroeconomic Overview 2012

In 2012 the Czech economy declined by 1.2% year-on-year (measured by GDP). In general, 2012 was characterized by higher unemployment, the unemployment rate in December 2012 was 9.4%. Inflation ranged from 3% to 4% in the first nine months of 2012, then began to decline in November and fell to 2.4% at the end of the year. The average yearly inflation rate was 3.3%. While average income from Czech government bonds in Q1 2012 was 2.9%, in following three quarters average income kept falling till 1.7% recorded in Q4 2012.

Trends in the Czech Insurance Market

In 2012, total written premiums fell by 1.2% year-on-year to CZK 140 billion. Conversely, the life insurance market as such kept growing at a rate of 1.8% year-on-year. The volume of premium in the life insurance segment totalled more than CZK 72 billion (all figures have been calculated in accordance with the Czech Insurance Association's old

methodology). As a result, the ratio of life to non-life premiums written changed in 2012 in favour of life insurance which accounted for 51.4%.

KP's Position in the Insurance Market

In spite of the ongoing economic downturn in the Czech Republic, in 2012 Komerční pojišťovna succeeded in surpassing the CZK 6 billion mark in written premium. In the long run, Komerční pojišťovna has been achieving excellent results, in particular as a result of offering competitive products which provide above-average appreciation to clients despite the volatile conditions in the financial markets and decreasing interest rates.

Depending on the product type, Komerční pojišťovna ensured an attractive appreciation of 2.3% to 2.7% for its clients in 2012. In addition, Komerční pojišťovna significantly boosted its sales of products outside the Komerční banka Group. 2012 was again a very successful year in terms of distribution of KP's risk life insurance within the sales networks of external partners from the ranks of insurance brokers; compared to 2011, the number of new policies doubled and the volume of written premiums even tripled.

Komerční pojišťovna's business strategy is built upon four pillars

Bank-insurance business model in cooperation with Komerční banka

- Savings and unit-linked life insurance
- Risk life insurance
- Non-life insurance

Cooperation with other partners in the KB Financial Group – MPSS, ESSOX, KB PS

- Savings and unit-linked life insurance
- Risk life insurance
- Non-life insurance

2.

External business partners

• Risk life insurance

International cooperation within the Société Générale Group

Non-life insurance

3.

4.

KP's products are mostly distributed via KB Group members, especially through the distribution network of KB, and also by the Company's external partners from the ranks of insurance brokers.

For the past two years, Komerční pojišťovna has ranked fifth in the Czech life insurance market. At the end of 2012, KP's market share accounted for 8.14% in this segment (the figure has been calculated in accordance with the Czech Insurance Association's old methodology).

In the non-life insurance segment, Komerční pojišťovna achieved favourable results as well, notably in the sale of new or redesigned products prepared in cooperation with Komerční banka, such as MojePojištění plateb or the Merlin insurance policy designed to protect clients against credit card fraud.

Similarly to prior years, cooperation with SG Group's companies continued in 2012. Total written premiums generated from sales of non-life insurance products by international partner companies significantly climbed by 64% year-on-year.

In 2012, KP created provisions for bonuses and discounts in the amount of CZK 194 million for the clients' future profit sharing (see clause 2.7. in the Notes to the Financial Statements).

Product Portfolio and New Products in 2012

As in previous years, Komerční pojišťovna designed several new products for its clients in 2012.

In February KP launched a new guaranteed fund Optimo Komodity, allowing customers to participate in commodity markets growth and ensuring return on investment. A second tranche of the fund became available for clients in May.

Since mid-2012 Komerční pojišťovna has expanded its product range with Pojištění Penze, sold via broker companies' distribution networks. It ranks among risk life insurance policies taken out along with supplementary pension insurance (currently 2nd and 3rd pillars of the pension reform). It protects clients in the event of diminished ability to keep up with payments, such as disability, sick leave, loss of job, etc. Since January 2013 the product has been available also within sales networks of KB and MPSS.

The start of the holiday season coincided with redesigned travel insurance. At the same time, KP began to sell risk life insurance related to a new cash loan provided by Essox, distributed through the MPSS sales network.

October and November were busy months in terms of a variety of new products. KP launched a brand new insurance product in the Czech market – insurance against corporate credit card fraud committed by employees. In addition, in cooperation with Investiční a kapitálová společnost KB, a.s. KP has modified the portfolio of funds listed with unit-linked insurance Vital Invest and Brouček.

Saving product Vital Premium was expanded by a EUR tranche to help clients diversify their investments and savings.

A significant project related to Komerční pojišťovna's product range offered in 2012 was the introduction of new risk life insurance against major life risks, such as disability, permanent consequences of an accident, serious illnesses, death, inability to work, etc. The new type of insurance was launched

in October for the MPSS sales network (under the brand name Moudré pojištění) and for external partners (under the brand name Elán). Another insurance intended for external partners was risk life insurance linked to mortgage loans, marketed under the brand name Hypo. Furthermore, KP adjusted the rates of risk life insurance of mortgage loans due to the implementation of unisex rates.

Unit-linked and capital life insurance – Vital product family

Vital Invest - unit-linked life insurance This is a modern and flexible product that not only protects the client, but also provides an innovative guarantee of return on investment in case of the client's death. This guarantee ensures the return of invested funds to the client's relatives even in the event of major market fluctuations. With the Vital Invest product, KP also offers a guaranteed-appreciation fund with a yield of 2.3% in 2012. Our product offer also comprises the Forte and Optimo guaranteed funds, some of which provide not only the opportunity to participate in capital markets yields, but also the certainty of a guaranteed yield.

Brouček – children's unit-linked life insurance

The product allows parents to save an amount necessary for their children to start their adult life and, at the same time, it provides an opportunity to insure themselves and their child against unforeseeable events. The product comes complete with assistance services.







Program Vital – life insurance with employer's contribution

This capital life insurance for employees offers an interesting appreciation and tax benefits. The programme allows companies and their employees to play an active part in their pension insurance and improve their standard of living even when retired. It is up to each employer to decide which group of employees should be motivated and what the amount for motivation should be to enhance their loyalty toward the company. Policyholders may take advantage of signing insurance contracts for this product directly with the employer.

Vital Premium – savings life insurance for KB's private banking and affluent clients Komerční pojišťovna offers KB's VIP clientele a highly flexible savings product with an attractive guaranteed appreciation, which in 2012 accounted for 2.6%. Since 2012 the product has been available in EUR denomination where 2012 appreciation accounted for 2.7%.

2. Risk-oriented insurance products

Risk life insurance

Risk life insurance provides coverage of clients' key risks and helps them to overcome financial losses arising from death, disability, long-term illness or involuntary loss of job.

Risk insurance against defaulted loans
This insurance policy protects clients against
a inability to repay a loan. The clients can
decide which of the four main life risks they
want to be insured against. In the event of death
or disability, KP shall pay the balance of the loan;
in the event of incapacity for work or loss of job,
KP shall take over the client's loan instalments.

Pension insurance – insurance against inability to pay contributions within pension plans associated with KB PS products
Pension insurance is risk insurance ensuring that, in the event of unanticipated events, policyholders can continue payments to their pension savings plans, i.e. within the second pillar or supplementary pension savings plan – third pillar.

Risk life insurance Elán / Moudré pojištění This product covers clients against major risks – 2nd and 3rd-degree disability, permanent consequences of an accident, serious illnesses, death, sick leave, loss of job, hospitalization.

Merlin, Vega and Super Vega – Insurance against loss and abuse of payment or credit cards

Today, each payment card can be fully secure if it is insured. At a very good price, the card is protected against abuse, plus the policy covers any expenses related to a loss of house keys or identification documents. It also covers the purchase of a new mobile phone if the client's old phone is misused. In November 2011, the Merlin product was redesigned to include insurance of personal belongings and coverage of selected KB's bank fees. No loss participation is required from the policyholders. KP makes this type of product available for other SG Group companies within the EU.

Profi Merlin – insurance against loss or abuse of payment or credit cards for entrepreneurs

Insurance of credit and payment cards also comprises the corporate segment. At a favourable price, clients can take out insurance against card fraud, payment of stop-listing fees, stolen cash withdrawn from ATMs, business proceeds stolen on the way to a KB branch, and a stolen or misused mobile phone. In November 2011, the Profi Merlin product was redesigned to include insurance of personal belongings and coverage of KB's selected bank fees. No loss participation is required from the policyholders.

MojePojištění plateb – payments insurance MojePojištění plateb ensures funds needed for regular monthly payments executed from the client's current account maintained by Komerční banka in the event of a long-term inability to work, disability, loss of job or sudden death. The amount of regular payments is determined on the basis of regular payments from the policyholder's account, such as rent, electricity and phone bills, etc.

Profi pojištění plateb – payments insurance Profi pojištění plateb ensures funds needed for regular monthly payments executed from the client's business account maintained by Komerční banka in the event of a long-term incapacity for work, disability, or sudden death.

Travel insurance

Komerční pojišťovna covers a full range of risks associated with travelling, i.e. medical expenses, loss of luggage, accident and liability for damage. KP provides travel insurance also within the framework of payment and credit cards of Komerční banka, as well as for SG Group's partners within the EU.

Risk life insurance to credit cards and consumer loans

KP offers coverage of the risk of death, permanent disability, incapacity for work and loss of job for credit card holders and clients who take advantage of consumer loans from KB and ESSOX.

Insurance to credit cards Lady karta and A karta

This insurance, automatically included for the relevant cardholders, protects clients' purchases and mitigates the impact of any unforeseeable events. The product covers insurance of purchased goods, extended guarantee, online shopping and insurance of the lowest price. Ticket cancellation insurance reimburses the costs of a cultural or any other event if the clients cannot participate for unforeseeable reasons. The credit card insurance also comprises home assistance services and the Lifestyle service, including ticket reservation for cultural and sporting events and help with ordering gifts. In addition, holders of Lady karta can take advantage of insurance against theft and robbery of their purse.

Insurance against Komerční banka's corporate card fraud
The insurance covers financial losses of employers in the event the corporate card holder uses the card in conflict with the employer's instructions.

Comments on the Financial Results

Year-on-year trend in gross written premiums

- non-life insurance (in CZK thousand)



Year-on-year trend in gross written premiums

- life insurance (in CZK thousand)



Profit

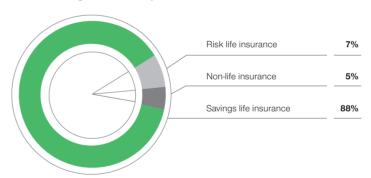
According to Czech Accounting Standards, Komerční pojišťovna posted a profit of CZK 175 million for 2012. According to International Financial Reporting Standards used for the purpose of consolidation with KB, KP's 2012 profit amounted to CZK 247 million.

Gross written premiums

In 2012, gross written premiums totalled CZK 6,149 million. Gross written premiums in the life insurance segment amounted to CZK 5,862 million, a slight decline of 11.1% year-on-year.

The non-life segment showed positive results, generating written premiums in the amount of CZK 287 million, which represented an 11.3% increase compared to 2011.

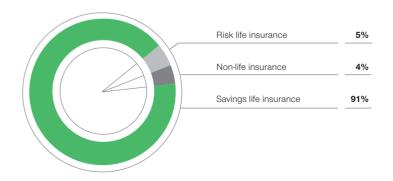
Structure of gross written premiums in 2012



Structure of gross written premiums

The structure of gross written premiums did not change significantly in 2012. Similarly to prior years, risk life insurance and non-life insurance showed slight growth. Savings life insurance, in particular products with guaranteed appreciation and Forte and Optimo Komodity funds offered within the Vital Invest insurance sold by Komerční banka and MPSS, accounted for the biggest part.

Structure of gross written premiums in 2011



Portfolio structure

Few changes have been made to the investment portfolio structure in recent years. Komerční pojišťovna continued to focus on conservative items. Fixed-income bonds accounted for 96% of the portfolio in 2012, making it possible to guarantee the clients a fixed yield. Czech government bonds constituted a large part of the portfolio, followed by bonds issued by banks and corporations seated within the EU, time deposits and shares.

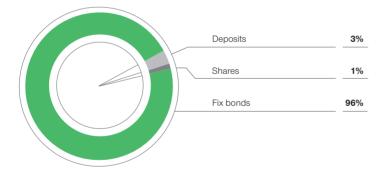
Technical provisions

The volume of technical provisions rose by 19% year-on-year to CZK 29.2 billion as at 31 December 2012.

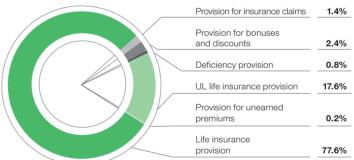
Equity

As at 31 December 2012, equity totalled CZK 2,389 million, which represents a 77% increase compared to 2011. The balance sheet sum amounted to CZK 32,048 million, a 22% increase year-on-year, as at 31 December 2012.

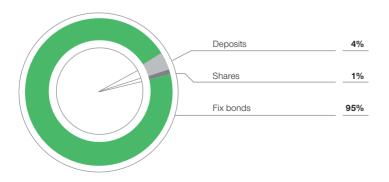
Komerční pojišťovna's portfolio structure at 31 December 2012



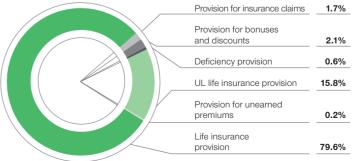
Structure of technical provisions at 31 December 2012

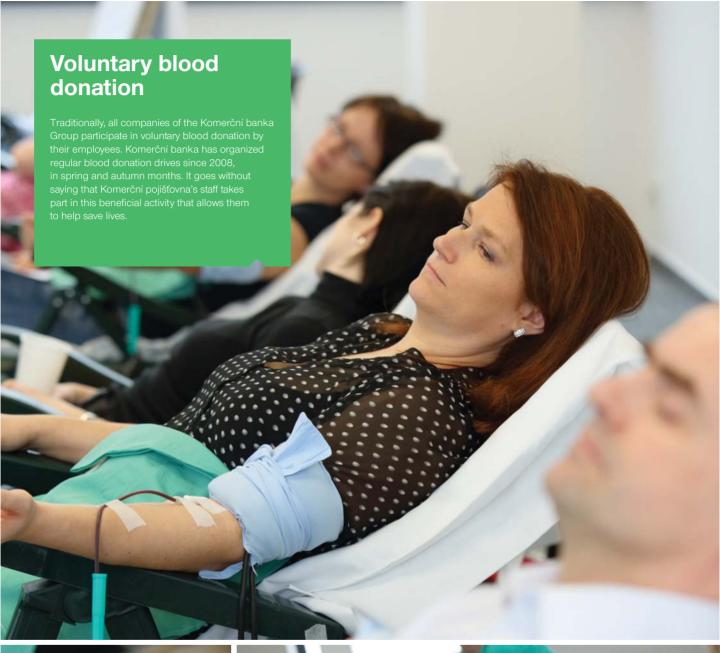


Komerční pojišťovna's portfolio structure at 31 December 2011



Structure of technical provisions at 31 December 2011









Internal Processes

Komeční banka's operations underwent fundamental changes in 2012, stemming primarily from the sale and administration of new risk life insurance designed for distribution by MPSS and external partners from the ranks of insurance brokers. Another major modification pertained to several operational innovations aimed at enhancing customer satisfaction.

In the last quarter of 2012, Komerční pojišťovna launched sales of new risk life insurance, which significantly differs from the previous product range, in particular in offering a wide variety of risks and high variability of its parameters. This product was slightly adapted into several variants for different distribution channels. The variations comprised complex implementations in support applications and related processes, in particular management of insurance policies, underwriting and claims handling.

Major innovations aimed at enhancing customer comfort comprised another extension of functionalities of the MojeBanka online application allowing for administration of changes in insurance contracts and direct sale of selected products. Measures taken in the course of the year to improve customer service resulted in better client and distributor support in the pre-sale and sale stages, notably in health assessment for risk insurance policies.

In April 2012, an important modification of the system for notification of clients about due premiums was put into operation. Part of the system is soft collection software allowing for SMS and e-mail reminders. Information exchange via text messages was also introduced for specific communication with external distributors.

A new project was launched in the second half of the year with the aim to create a website for external distributors of insurance products and help them gain access to both general information for selling Komerční pojišťovna's products and details of individual brokers' portfolios. This tool will

become available for product distribution in the first quarter of 2013.

In 2012, Komerční pojišťovna initiated several surveys of customer satisfaction among clients and distributors. The surveys, focused on risk life insurance, were conducted via call centres or online using an application tool. The findings will be utilized for continuous improvement of services, optimization of processes and modifications of product offerings. In the coming years, Komerční pojišťovna will further expand these activities with the goal of raising the standard of customer service.

In Komerční pojišťovna also encompasses environmental protection. KP actively participates in the Green Firm project.

In terms of research and development KP is mainly focused on product's development including IT systems used for products administration.

Human Resources

Within the scope of the SG Ambitions 2015 programme, the Société Générale Group decided to implement in all Group companies an integrated employee evaluation system, using the eValuation application with the objective of ensuring a transparent approach toward employee assessment. Uniform criteria and consistent format guarantee an objective method of employee evaluation across KP and SG Group.

This tool was launched in Komerční pojišťovna in the summer of 2012. For this purpose, in-house documents were drafted for both employees and managers. The programme also comprised in-house training sessions for managers to make them better oriented in the new system and the process of employee evaluation.

In connection with the new evaluation tool, in mid-2012 KP implemented SG Group's Competency Model focused on seven key competencies of employees that are being monitored and developed.

The Talent Management project continued in 2012 in cooperation with KB. In the course of the year, selected talented employees participated in a variety of training sessions and meetings tailor-made to their specific needs and focused on enhancement of managerial potential.

Within Komerční banka's development programme Challenging a winning team's project was announced. One of the winning team members was a KP employee who successfully represented Komerční pojišťovna in the KB Group.



Statutory Bodies

Board of Directors

STÉPHANE CORBET

Chairman of the Board of Directors and CEO

Born 11 September 1969 in France, resident of Prague, French citizen, elected Chairman of the Board of Directors as of 29 September 2011. Member of the Board of Directors of Komerční pojišťovna since 1 September 2003. He held various actuarial positions, most recently at SOGECAP, after an engagement with A.G.F. (Allianz Group member). Mr. Corbet is a graduate of the Institute of Statistics of Paris University and member of the French Institute of Actuaries.

ŠÁRKA ŠINDLEROVÁ

Member of the Board of Directors and Head of Financial Section

Born 11 January 1973, resident of Velké Popovice, elected member of the Board of Directors as of 1 July 2007. Ms. Šindlerová has worked in the financial sector since 1996, namely at Deloitte and ING. In November 2002 she joined Komerční pojišťovna in the position of Head of Financial Section. She is a graduate of Silesian University, School of Economics.

WILLIAM CHONIER

Member of the Board of Directors and Head of Development Section

Born 25 January 1971 in France, resident of Prague, French citizen, elected member of the Board of Directors as of 27 September 2011. Prior to joining KP on 1 September 2011 as Head of Development Section, he held the position of Sales Director of SG Insurance Russia. Mr. Chonier is a graduate of Clermont-Ferrand University in France, where he majored in Economics and Management.

JIŘÍ KOUTNÍK

Member of the Board of Directors and Head of Project and Information Technology Management Section

Born 8 October 1969, resident of Prague, elected member of the Board of Directors as of 19 April 2011. Mr. Koutník joined Komerční banka in 2003 and worked in top IT positions, the last one being Head of SW Development for Distribution Channels. In April 2011 he joined KP as Head of Project and Information Technology Management Section. He is a graduate of Czech Technical University in Prague, Faculty of Electrical Engineering.

ZDENĚK ZAVADIL

Member of the Board of Directors and Head of Client Service and Operations Section

Born 22 April 1969, resident of Prague, elected member of the Board of Directors as of 10 May 2001. Mr. Zavadil has worked in the financial sector since 1993, holding various managerial positions. He is a graduate of University of Economics in Prague, Faculty of Business Administration.

Supervisory Board

PHILIPPE PERRET

Chairman of the Supervisory Board

Born 11 January 1963 in France, resident of Paris, France, French citizen, elected member of the Supervisory Board as of 4 March 2006, elected Chairman of the Supervisory Board as of 4 December 2009. He has worked in the financial sector since 1987, first in NATIO-VIE (BNP Group member), and since 1997 at SOGECAP of which he became CEO as of 1 December 2009. Mr. Perret is a graduate of the National School of Statistics and Economic Management and member of the Executive Committee of the Association of French Insurance Companies and the French Institute of Actuaries.

PAVEL ČEJKA

Member of the Supervisory Board

Born 13 December 1964, resident of Prague, elected member of the Supervisory Board as of 21 March 2007. He is a graduate of Czech Technical University and University of Chicago, Graduate School of Business. Mr. Čejka started his career with the auditing and consulting firm Arthur Andersen. He then held the position of Head of Finance Management at Československá obchodní banka. He joined Komerční banka in 2003, first as Deputy Executive Director for Finance and from February 2006 to July 2012 as Executive Director for Strategy and Finance. Since 1 August 2012 he has been member of KB's Board of Directors and is in charge of managing the Strategy and Finance, Operations, Information Technology, Project Organization and Management, Support Services and Investment banking -Operations Sections.

HENRI BONNET

Vice-Chairman of the Supervisory Board

Born 6 July 1949 in France, resident of Fourgueux, France, French citizen, elected member of the Supervisory Board as of 2 December 2009, elected Vice-Chairman of the Supervisory Board as of 4 December 2009. He graduated from Law Faculty of University of Poitiers, France. In 1967 he joined Société Générale; he has held several long-term managerial positions with different foreign entities of Société Générale. In 2001 Mr. Bonnet was named Deputy Director of Société Générale's Division of Specialized Financial Services. Since 10 September 2009 he has been Chairman of the Board of Directors and Chief Executive Officer of Komerční banka, a.s.

JIŘÍ POTUŽIL

Member of the Supervisory Board

Born 30 June 1975, resident of Prague, elected member of the Supervisory Board as of 16 November 2011. He is a graduate of the Faculty of Mathematics and Physics, Charles University. Mr. Potužil started his career at the Generali Insurance company. In 2010 he joined Komerční pojišťovna in the position of Head of Actuarial Department. He is a certified member of the Czech Society of Actuaries.

PASCAL BIED-CHARRETON

Member of the Supervisory Board

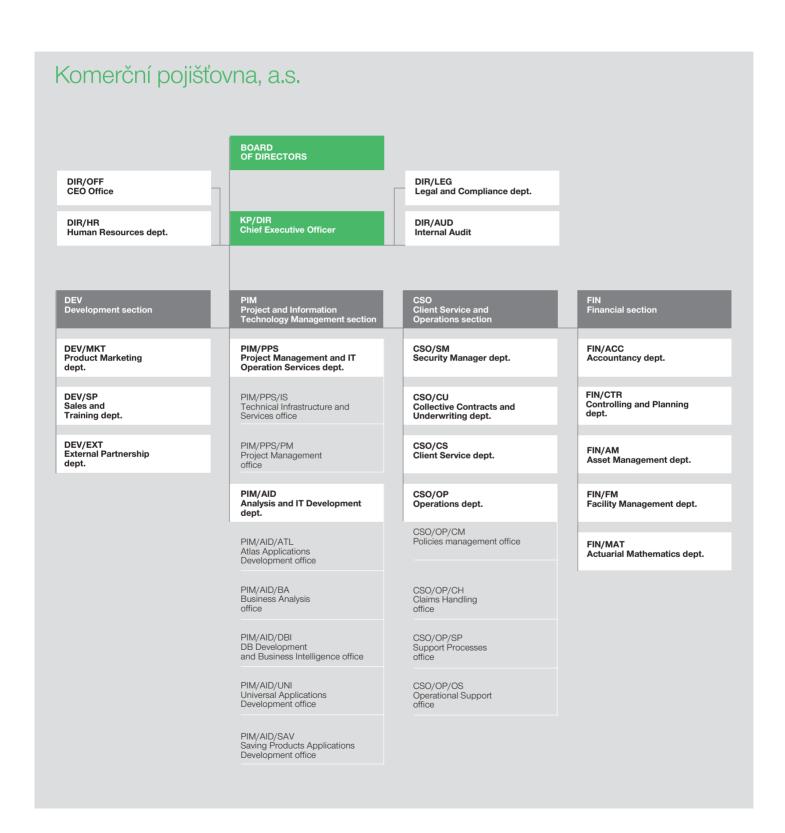
Born 28 December 1964 in France, resident of Paris, France, citizen of France, elected member of the Supervisory Board as of 2 December 2009. He graduated in economics from the university Ecole Centrale de Paris. Mr. Bied-Charreton has worked in the insurance sector since 1988, in the companies CARDIF, NATIO-VIE and BNP Paribas. From September 2006 to November 2009 he was Director for International Development of Société Générale Insurance (Asia). On 1 December 2009 he was appointed Deputy General Manager of SOGECAP. He is a member of the French Institute of Actuaries.

MARTIN KALIVODA

Member of the Supervisory Board

Born 17 March 1974, resident of Střížov, elected member of the Supervisory Board as of 16 November 2011. He is a graduate of Masaryk University in Brno. His career started in public administration. In 2007 he joined Komerční pojišťovna, first as Applications Manager and then Quality Manager. Mr. Kalivoda is the holder of the Six Sigma Green Belt certificate.

Organizational Structure



Shareholders' Decisions at General Meetings

Pursuant to Section 187(1) of the Commercial Code, the following decisions of the General Meeting were made:

The regular General Meeting at its session held on 30 April 2012:

- discussed the Report of the Board of Directors on Company's Business and Assets for 2011;
- discussed the submitted financial statements and the Board of Directors' proposal for distribution of profits for 2011;
- reviewed the Report of the Supervisory Board on the results of overseeing the activities of the Board of Directors and a review of the Board of Directors' Related Party Report pursuant to Section 66a (9) of Act No. 513/1991 Coll., the Commercial Code, as amended;
- approved the Company's annual financial statements for 2011; decided on distribution of profits for 2011 by allocating to the reserve fund CZK 12,552,277,23 out of the after-tax profit of CZK 251,045,544,57, and CZK 238,493,267,34 to retained earnings of prior years. The resulting amount of retained earnings is CZK 303,837,789,94;
- approved remuneration of Board of Directors members pursuant to Section 66d of the Commercial Code;
- approved Agreements on serving as Supervisory Board members of Komerční pojišťovna, a.s., entered into by and between Komerční pojišťovna, a.s. and Mgr. Martin Kalivoda and Mgr. Jiří Potužil;
- authorized Deloitte Audit, s.r.o., Karolinská 654/2, 186 00 Praha 8 to perform a statutory audit of the Company for 2012.

The Extraordinary General Meeting at its session held on 2 May 2012:

approved changes to the Company
 Articles of Association in that it allowed
 shareholders to make a contribution,
 in addition to registered capital, to create
 or increase the Company's equity; this
 contribution will be deposited in the
 Solvency Capital Fund established by
 the General Meeting's decision.

Report of the Supervisory Board

Throughout 2012, the Supervisory Board carried out the tasks stipulated by law and by the Articles of Association of a joint-stock company. It performed its supervision over the activities of the insurance company and submitted its proposals to the Board of Directors.

Having reviewed the Company's financial statements for the year from 1 January to 31 December 2012, and on the basis of the external auditor's report on these financial statements, the Supervisory Board acknowledges that accounting records were maintained in a transparent manner, in compliance with the generally binding regulations arranging the bookkeeping of insurance companies and in compliance with the Company's Articles of Association, and that the financial statements provide a true and fair view of the

Company's financial position in all material respects.

The statutory external auditor performed an audit of the Company's financial statements for the year ended 31 December 2012; the audit states that the financial statements give a true and fair view, in all material respects, of the assets, liabilities, equity and financial position of the Company as at 31 December 2012, as well as the result of its operations for 2012 in compliance with the relevant regulations of the Czech Republic.

The Supervisory Board recommends that the General Meeting approve the financial statements for 2012, as proposed by the Board of Directors.

The Supervisory Board reviewed the Related Party Report for 2012, prepared by the

Company under the provision of Section 66a(9) of the Commercial Code, and stated, based on the presented documents, that during the accounting period of 1 January 2012 to 31 December 2012 Komerční pojišťovna, a.s. did not suffer any losses.

Prague, on 18 March 2013

On behalf of the Supervisory Board of Komerční pojišťovna, a.s.



PHILIPPE PERRET
Chairman of the Supervisory Board

Sworn Statement

Komerční pojišťovna, a.s. hereby declares that all information and data included in this Annual Report is true and complete. Furthermore, Komerční pojišťovna, a.s. declares that no subsequent events occurred prior to the date of preparing this Annual Report that would have a material impact on the Company's financial position.

Prague, on 18 March 2013

Signed on behalf of the Board of Directors:

Stéphane Corbet

Chairman of the Board of Directors and CEO

Zdeněk Zavadil

Member of the Board of Directors and Head of Client Service and Operations Sections

Financial Section

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Financial Section > Independent Auditor's Report to the Shareholders of Komerční pojišťovna, a.s.

Independent Auditor's Report to the Shareholders of Komerční pojišťovna, a.s.

Deloitte.

INDEPENDENT AUDITOR'S REPORT To the Shareholders of Komerční pojišťovna, a.s.

Having its registered office at: Karolinská 1, 186 00 Praha 8

Deloitte Audit s.r.o. Nile House Karolinskå 654/2 186 00 Prague 8 - Karlín Czech Republic

Tel: +420 246 042 500 Fax: +420 246 042 555 DeloitteCZ@deloitteCE.com

Registered at the Municipal Court in Prague, Section C, File 24349 IČ: 49620592 DIČ: 7749620592

Report on the Financial Statements

Based upon our audit, we issued the following audit report dated 11 March 2013 on the financial statements which are included in this annual report on pages 24 to 52:

"We have audited the accompanying financial statements of Komerční pojišťovna, a.s. which comprise the balance sheet as of 31 December 2012, and the profit and loss account and the statement of changes in equity for the year then ended, and a summary of significant accounting policies and other explanatory notes.

Statutory Body's Responsibility for the Financial Statements

The Statutory Body is responsible for the preparation and fair presentation of these financial statements in accordance with accounting regulations applicable in the Czech Republic, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Act on Auditors and International Standards on Auditing and the related application guidelines issued by the Chamber of Auditors of the Czech Republic. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements give a true and fair view of the financial position of Komerční pojišťovna, a.s. as of 31 December 2012, and of its financial performance for the year then ended in accordance with accounting regulations applicable in the Czech Republic."

Report on the Related Party Transactions Report

We have also reviewed the factual accuracy of the information included in the related party transactions report of Komerčni pojišťovna, a.s. for the year ended 31 December 2012 which is included in this annual report on pages 53 to 61. This related party transactions report is the responsibility of the Company's Statutory Body. Our responsibility is to express our view on the related party transactions report based on our review.

Deloitte refers to one or more of Deloitte Touche Tohmatsu Limited, a UK private company limited by guarantee, and its network of member firms, each of which is a legally separate and independent entity. Please see www.deloitte.com/cz/aboi for a delaided fescription of the legal structure of Deloita Towards Tohmatsu Limited and its member firms. We conducted our review in accordance with Auditing Standard 56 issued by the Chamber of Auditors of the Czech Republic. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the related party transactions report is free of material factual misstatements. A review is limited primarily to inquiries of Company personnel and analytical procedures and examination, on a test basis, of the factual accuracy of information, and thus provides less assurance than an audit. We have not performed an audit of the related party transactions report and, accordingly, we do not express an audit opinion.

Nothing has come to our attention based on our review that indicates that the information contained in the related party transactions report of Komerčni pojišťovna, a.s. for the year ended 31 December 2012 contains material factual misstatements.

The Company has decided not to disclose amounts under related party contracts citing business secrecy restrictions.

Report on the Annual Report

We have also audited the annual report of the Company as of 31 December 2012 for consistency with the financial statements referred to above. This annual report is the responsibility of the Company's Statutory Body. Our responsibility is to express an opinion on the consistency of the annual report and the financial statements based on our audit.

We conducted our audit in accordance with International Standards on Auditing and the related application guidelines issued by the Chamber of Auditors of the Czech Republic. Those standards require that the auditor plan and perform the audit to obtain reasonable assurance about whether the information included in the annual report describing matters that are also presented in the financial statements is, in all material respects, consistent with the relevant financial statements. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the information included in the annual report of the Company is consistent, in all material respects, with the financial statements referred to above.

In Prague on 29 March 2013

Audit firm:

Deloitte Audit s.r.o. certificate no. 79 Statutory auditor:

David Batal certificate no. 2147

hu

Balance Sheet as of 31 December 2012

| | Row | Prior period | Gross | Adjustment | Net |
|---|-----|--------------|------------|------------|------------|
| (CZK thousand) | No. | 4 | 1 | 2 | 3 |
| ASSETS | | | | | |
| A. Receivables for subscribed share capital | 1 | 0 | 0 | 0 | 0 |
| B. Intangible fixed assets, of which: | 2 | 16,939 | 201,293 | 188,438 | 12,855 |
| a) Start-up costs | 3 | 0 | 4,402 | 4,402 | 0 |
| C. Financial placements (investments) | 4 | 21,969,822 | 26,381,036 | 0 | 26,381,036 |
| I. Land and buildings (real estate), of which: | 5 | 0 | 0 | 0 | 0 |
| II. Financial placements in businesses | 6 | 0 | 0 | 0 | 0 |
| III. Other financial placements | 7 | 21,969,822 | 26,381,036 | 0 | 26,381,036 |
| 1. Shares and other variable yield securities, other equity holdings | 8 | 232,261 | 255,821 | 0 | 255,821 |
| 2. Bonds and other fixed income securities | 9 | 21,361,970 | 25,636,614 | 0 | 25,636,614 |
| 3. Deposits placed with financial institutions | 10 | 789,000 | 903,000 | 0 | 903,000 |
| 4. Other financial placements | 11 | (413,408) | (414,399) | 0 | (414,399) |
| IV. Deposits in respect of active reinsurance | 12 | 0 | 0 | 0 | 0 |
| D. Financial placements of life insurance, if investment risk borne by the policyholder | 13 | 3,867,361 | 5,136,987 | 0 | 5,136,987 |
| E. Debtors | 14 | 262,100 | 542,426 | 266,441 | 275,984 |
| I. Receivables arising from direct insurance transactions | 15 | 101,778 | 172,514 | 27,081 | 145,433 |
| 1. Policyholders | 16 | 101,778 | 172,514 | 27,081 | 145,433 |
| 2. Brokers | 17 | 0 | 0 | 0 | 0 |
| II. Receivables arising from reinsurance transactions | 18 | 283 | 0 | 0 | 0 |
| III. Other receivables | 19 | 160,039 | 369,911 | 239,360 | 130,551 |
| F. Other assets | 20 | 50,756 | 117,714 | 22,419 | 95,295 |
| I. Tangible fixed assets, other than land buildings (real estate), and inventory | 21 | 14,161 | 35,927 | 22,352 | 13,575 |
| II. Cash on accounts with financial institutions and cash on hand | 22 | 36,595 | 81,788 | 67 | 81,720 |
| III. Treasury shares or treasury interim certificates, own equity holdings | 23 | 0 | 0 | 0 | 0 |
| G. Temporary assets | 24 | 90,320 | 145,555 | 0 | 145,555 |
| I. Accrued interest and rental (income) | 25 | 0 | 0 | 0 | 0 |
| II. Deferred acquisition costs of insurance policies, of which separarely: | 26 | 39,541 | 68,513 | 0 | 68,513 |
| a) Life insurance | 27 | 20,093 | 43,991 | 0 | 43,991 |
| b) Non-life insurance | 28 | 19,448 | 24,522 | 0 | 24,522 |
| III. Other temporary assets, of which: | 29 | 50,778 | 77,042 | 0 | 77,042 |
| a) Estimated receivables | 30 | 42,382 | 66,823 | 0 | 66,823 |
| TOTAL ASSETS | 31 | 26,257,298 | 32,525,012 | 477,299 | 32,047,712 |

| | Row | Prior period | Gross | Adjustment | Net |
|--|-----|--------------|------------|------------|------------|
| (CZK thousand) | No. | 4 | 1 | 2 | 3 |
| LIABILITIES | | | | | |
| A. Equity | 32 | 1,346,544 | 0 | 0 | 2,389,057 |
| I. Share capital, of which: | 33 | 1,175,398 | 0 | 0 | 1,175,398 |
| a) Changes in share capital | 34 | 0 | 0 | 0 | 0 |
| b) Own shares and shares certificates | 35 | 0 | 0 | 0 | 0 |
| II. Share premium | 36 | 0 | 0 | 0 | 0 |
| III. Revaluation reserve fund | 37 | 0 | 0 | 0 | 0 |
| IV. Other capital funds | 38 | (185,185) | 0 | 0 | 681,910 |
| of which: revaluation gains or losses on securities | 39 | (42,384) | 0 | 0 | 841,864 |
| V. Reserve fund and other funds from profit | 40 | 39,941 | 0 | 0 | 52,493 |
| VI. Retained earnings or accumulated losses brought forward | 41 | 65,345 | 0 | 0 | 303,838 |
| VII. Profit or loss for the period | 42 | 251,046 | 0 | 0 | 175,418 |
| B. Subordinated liabilities | 43 | 0 | 0 | 0 | 0 |
| C. Technical reserves | 44 | 20,553,771 | 24,054,758 | 179,021 | 23,875,737 |
| 1. Reserve for unearned premiums | 45 | 52,758 | 56,920 | 276 | 56,644 |
| of which: a) Reserve for unearned premiums - life insurance business | 46 | 17,376 | 17,178 | 119 | 17,059 |
| b) Reserve for unearned premiums – non-life insurance business | 47 | 35,382 | 39,742 | 157 | 39,585 |
| 2. Life insurance reserve | 48 | 19,500,670 | 22,640,615 | 104,547 | 22,536,068 |
| 3. Reserve for insurance claims | 49 | 331,802 | 409,714 | 74,198 | 335,516 |
| of which: a) Reserve for insurance claims - life insurance business | 50 | 161,074 | 187,509 | 1,527 | 185,982 |
| b) Reserve for insurance claims - non-life insurance business | 51 | 170,729 | 222,205 | 72,671 | 149,534 |
| 4. Reserve for bonuses and discounts | 52 | 524,411 | 712,830 | 0 | 712,830 |
| of which: a) Reserve for bonuses and discounts - life business | 53 | 523,638 | 712,336 | 0 | 712,336 |
| b) Reserve for bonuses and discounts - non-life business | 54 | 774 | 495 | 0 | 495 |
| 5. Equalisation reserve | 55 | 0 | 0 | 0 | 0 |
| 6. Reserve for the fullfilment of payables arising from the used technical interest rate | 56 | 144,129 | 234,679 | 0 | 234,679 |
| 7. Non-life insurance reserve | 57 | 0 | 0 | 0 | 0 |
| of which: a) Non-life insurance reserve – life insurance business | 58 | 0 | 0 | 0 | 0 |
| b) Non-life insurance reserve - non-life insurance business | 59 | 0 | 0 | 0 | 0 |
| 8. Other reserves | 60 | 0 | 0 | 0 | 0 |
| of which: a) Other reserves – life insurance business | 61 | 0 | 0 | 0 | 0 |
| b) Other reserves – non-life insurance business | 62 | 0 | 0 | 0 | 0 |
| D. Technical life insurance reserve of investment risk borne by the policyholder | 63 | 3,867,361 | 5,136,987 | 0 | 5,136,987 |
| E. Reserves for other risks and losses | 64 | 65,852 | 0 | 0 | 57,513 |
| Reserve for pensions and similar liabilities | 65 | 0 | 0 | 0 | 0 |
| 2. Reserve for taxation | 66 | 45,178 | 0 | 0 | 36,454 |
| 3. Other reserves | 67 | 20,674 | 0 | 0 | 21,059 |

Financial Section > Financial Statements

| | Row | Prior period | Gross | Adjustment | Net |
|--|-----|--------------|-------|------------|------------|
| (CZK thousand) | No. | 4 | 1 | 2 | 3 |
| F. Deposits in respect of passive reinsurance | 68 | 0 | 0 | 0 | 0 |
| G. Creditors | 69 | 141,037 | 0 | 0 | 357,636 |
| I. Payables arising from direct insurance transactions | 70 | 113,802 | 0 | 0 | 152,282 |
| II. Payables arising from reinsurance transactions | 71 | 4,523 | 0 | 0 | 17,130 |
| III. Loans backed by a debt security, of which: | 72 | 0 | 0 | 0 | 0 |
| a) Convertible loans | 73 | 0 | 0 | 0 | 0 |
| IV. Payables to financial institutions | 74 | 0 | 0 | 0 | 0 |
| V. Other payables, of which: | 75 | 22,712 | 0 | 0 | 188,224 |
| a) Tax liabilities and social security payables | 76 | 8,991 | 0 | 0 | 8,692 |
| VI. Guarantee fund of the Bureau | 77 | 0 | 0 | 0 | 0 |
| H. Temporary liabilities | 78 | 282,734 | 0 | 0 | 230,783 |
| I. Accrued expenses and deferred income | 79 | 0 | 0 | 0 | 0 |
| II. Other temporary liabilities, of which: | 80 | 282,734 | 0 | 0 | 230,783 |
| a) Estimated payables | 81 | 282,734 | 0 | 0 | 230,783 |
| TOTAL LIABILITIES | 82 | 26,257,298 | 0 | 0 | 32,047,712 |

Profit and Loss Statement for the Year 2012

| | Row No. | Base | Sub-total 2 | Result 3 |
|--|---------|-----------|-------------|-----------|
| I. TECHNICAL ACCOUNT - NON-LIFE INSURANCE | D D | | | <u> </u> |
| 1. Earned premium, net of reinsurance: | 1 | X | X | X |
| a) Gross premium written | 2 | 286,621 | Х | Х |
| b) Premium ceded to reinsurers | 3 | 9,460 | 277,161 | Х |
| c) Change in the gross balance of the reserve for unearned premium (+/-) | 4 | 4,246 | Х | Х |
| d) Change in the balance of the reserve for uneamed premium, net of reinsurers' share (+/-) | 5 | (22) | 4,268 | 272,893 |
| Income from financial placements (investments) transferred from non-technical account (item III.6.) | 6 | Х | Х | 15,952 |
| 3. Other technical income, net of reinsurance | 7 | Х | Х | 16,817 |
| 4. Costs of claims, net of reinsurance: | 8 | Х | Х | Х |
| a) Costs of claims: | 9 | Х | X | Х |
| aa) Gross amount | 10 | 50,985 | Х | Х |
| ab) Reinsurers' share | 11 | 4,665 | 46,320 | Х |
| b) Change in the balance of the reserve for claims (+/-): | 12 | X | X | Х |
| ba) Gross amount | 13 | (32,943) | X | Х |
| bb) Reinsurers' share | 14 | (11,749) | (21,195) | 25,125 |
| 5. Change in the balance of other technical reserves, net of reinsurance (+/-) | 15 | Х | X | (279) |
| 6. Bonuses and discounts, net of reinsurance | 16 | X | X | 944 |
| 7. Net operating expenses: | 17 | X | X | Х |
| a) Acquisition costs of insurance policies | 18 | X | 66,358 | Х |
| b) Change in the balance of deferred acquisition costs (+/-) | 19 | Х | (1,950) | Х |
| c) Administrative overheads | 20 | Х | 49,407 | Х |
| d) Commission from reinsurers and shares of profit | 21 | Х | 0 | 113,816 |
| 8. Other technical costs, net of reinsurance | 22 | Х | X | 44,067 |
| 9. Change in the balance of the equalisation reserve (+/-) | 23 | X | X | 0 |
| 10. Sub-total, balance (result) of the non-life insurance technical account (item III.1.) | 24 | X | Х | 121,989 |
| II. TECHNICAL ACCOUNT - LIFE INSURANCE | | | | |
| 1. Earned premium, net of reinsurance: | 25 | X | Х | Х |
| a) Gross premium written | 26 | X | 5,862,149 | Х |
| b) Premium ceded to reinsurers | 27 | Х | 123,194 | Х |
| c) Change in the balance of the reserve for unearned premium, net of reinsurance (+/-) | 28 | Х | (382) | 5,739,336 |
| 2. Income from financial placements (investments): | 29 | Х | X | Х |
| a) Income from equity investments, with a special mention of income from controlled entities | 30 | Х | 0 | Х |
| b) Income from other financial placements (investments) with a special mention of income from controlled entities, of which: | 31 | Х | X | Х |
| ba) Income from land and buildings (real estate) | 32 | 0 | X | Х |
| bb) Income from other investments | 33 | 1,385,403 | 1,385,403 | Х |
| c) Change in the value of financial placements (investments) | 34 | X | 0 | Х |
| d) Income from the realisation of financial placements (investments) | 35 | X | 70,964 | 1,456,367 |
| 3. Additions to financial placements (investments) | 36 | X | X | 748,374 |
| 4. Other technical income, net of reinsurance | 37 | Х | X | 52,116 |
| 5. Costs of claims, net of reinsurance: | 38 | X | X | Х |
| a) Costs of claims: | 39 | X | X | Х |
| aa) Gross amount | 40 | 1,882,356 | X | Х |
| ab) Reinsurers' share | 41 | 4,992 | 1,877,364 | Х |

Financial Section > Financial Statements

| | Row No. | Base | Sub-total | Result |
|--|---------|-----------|-----------|---------------------------------------|
| | b | 1 | 2 | 3 |
| b) Change in the balance of the reserve for claims (+/-): | 42 | х | х | Х |
| ba) Gross amount | 43 | 25,424 | Х | Х |
| bb) Reinsurers' share | 44 | 516 | 24,908 | 1,902,272 |
| 6. Change in the balance of other technical reserves, net of reinsurance (+/-): | 45 | Х | Х | Х |
| a) Change in the balance of the life insurance reserve: | 46 | Х | Х | Х |
| aa) Change in the gross balance | 47 | 3,230,495 | Х | Х |
| ab) Reinsurers' share | 48 | 104,547 | 3,125,948 | Х |
| b) Change in the balance of other technical reserves, net of reinsurance | 49 | Х | 1,458,324 | 4,584,273 |
| 7. Bonuses and discounts, net of reinsurance | 50 | Х | Х | |
| 8. Net operating expenses: | 51 | Х | Х | Х |
| a) Acquisition costs of insurance policies | 52 | Х | 204,386 | Х |
| b) Change in the balance of deferred acquisition costs (+/-) | 53 | Х | (23,901) | Х |
| c) Administrative overheads | 54 | Х | 199,589 | Х |
| d) Commission from reinsurers and shares of profits | 55 | Х | 2,571 | 377,503 |
| 9. Costs of financial placements (investments): | 56 | Х | Х | Х |
| a) Costs of administering financial placements (investments), including interest | 57 | Х | 502,132 | Х |
| b) Change in the balance of financial placements (investments) | 58 | Х | 0 | Х |
| c) Costs attributable to the realisation of financial placements (investments) | 59 | Х | 70,964 | 573,097 |
| 10. Disposals of financial placements (investments) | 60 | Х | X | 311,586 |
| 11. Other technical costs, net of reinsurance | 61 | Х | Х | 141,700 |
| 12. Income from financial placements (investments) transferred to non-technical account (item III.4.) | 62 | Х | Х | 71,750 |
| 13. Sub-total, balance (result) of the life insurance technical account (item III.2.) | 63 | Х | Х | 34,014 |
| III. NON-TECHNICAL ACCOUNT | | | | - |
| Result of the non-life insurance technical account (item I.10.) | 64 | Х | Х | 121,989 |
| 2. Result of the life insurance technical account (item II.13.) | 65 | X | Х | 34,014 |
| 3. Income from financial placements (investments): | 66 | Х | Х | X |
| a) Income from equity investments, with a special mention of income from controlled entities | 67 | X | | X |
| b) Income from other financial placements (investments) with a special mention of income | 68 | X | X | × |
| from controlled entities, of which: | | | | |
| ba) Income from land and buildings (real estate) | 69 | 0 | Х | Х |
| bb) Income from other investments | 70 | 0 | 0 | × |
| c) Change in the balance of financial placements (investments) | 71 | Х | 0 | Х |
| d) Income from the realisation of financial placements (investments) | 72 | X | 0 | 0 |
| Income from financial placements (investments) transferred from the life insurance technical account (item II.12.) | 73 | Х | Х | 71,750 |
| 5. Costs of financial placements (investments): | 74 | X | X | × |
| a) Costs of administering financial placements (investments), including interest | 75 | Х | 0 | Х |
| b) Change in the balance of financial placements (investments) | 76 | Х | 0 | Х |
| c) Costs attributable to the realisation of financial placements (investments) | 77 | X | 0 | 0 |
| Income from financial placements (investments) transferred to the non-life insurance technical account (item I.2.) | 78 | Х | Х | 15,952 |
| 7. Other income | 79 | | | 6,443 |
| 8. Other expenses | 80 | X | X | · · · · · · · · · · · · · · · · · · · |
| • | | X | X | 4,381 |
| 9. Income tax on current activities | 81 | X | X | 38,018 |
| 10. Profit or loss on current activities after taxation | 82 | X | X | 175,845 |
| 11. Extraordinary expenses | 83 | X | X | 0 |
| 12. Extraordinary profit or loca | 84 | X | X | 0 |
| 13. Extraordinary profit or loss | 85 | X | X | 0 |
| 14. Income tax on extraordinary activities | 86 | X | X | 0 |
| 15. Other taxes not reported above | 87 | X | X | 427 |
| 16. Profit or loss for the period (item III.3.) | 88 | X | X | 175,418 |

Statement of Changes in Equity for the Year Ended 31 December 2012

| | | | | | | Valuation | | |
|--|-----------|----------|---------|---------|---------|-----------|-----------|-----------|
| | Share | Treasury | Share | Reserve | Capital | gains or | Retained | |
| (CZK thousand) | capital | shares | premium | funds | funds | losses | earnings | Total |
| Balance at 1 January 2011 | 904,152 | 0 | 0 | 32,985 | 0 | 101,609 | 343,546 | 1,382,295 |
| FX differences and valuation gains or losses | 0 | 0 | 0 | 0 | 0 | (286,794) | 0 | (286,794) |
| not included in profit/(loss) | | | | | | | | |
| Net profit/(loss) for the period | 0 | 0 | 0 | 0 | 0 | 0 | 251,046 | 251,046 |
| Transfers to funds | 271,246 | 0 | 0 | 6,956 | 0 | 0 | (278,201) | 0 |
| Balance at 31 December 2011 | 1,175,398 | 0 | 0 | 39,941 | 0 | (185,185) | 316,391 | 1,346,544 |
| Balance at 1 January 2012 | 1,175,398 | 0 | 0 | 39,941 | 0 | (185,185) | 316,391 | 1,346,544 |
| FX differences and valuation gains or losses not included in profit/(loss) | 0 | 0 | 0 | 0 | 0 | 867,095 | 0 | 867,095 |
| Net profit/(loss) for the period | 0 | 0 | 0 | 0 | 0 | 0 | 175,418 | 175,418 |
| Transfers to funds | 0 | 0 | 0 | 12,552 | 0 | 0 | (12,552) | 0 |
| Balance at 31 December 2012 | 1,175,398 | 0 | 0 | 52,493 | 0 | 681,910 | 479,256 | 2,389,057 |

Financial Section > Notes to the Financial Statements for the Year Ended 31 December 2012

Notes to the Financial Statements for the Year Ended 31 December 2012

1. GENERAL INFORMATION

1.1. Description of the Business and Principal Activities of the Company

Komerční pojišťovna, a.s., (hereinafter the "Company" or "KP") was incorporated following its registration in the Commercial Register kept by the Municipal Court in Prague, Section B, File 3362, on 1 September 1995.

The principal operations are as follows:

As of 31 December 2012, the Company is licensed to undertake insurance activities, reinsurance activities and activities relating to insurance and reinsurance activities as follows:

- 1. insurance activities pursuant to Section 13 (1) of the Insurance Act No. 277/2009 Coll., as amended (hereinafter the "Insurance Act"):
- to the extent of life insurance segments I, II, III, VI, VII and IX as set out in Part A of the Appendix 1 to the Insurance Act
- to the extent of non-life insurance segments 1, 2, 3, 4, 7, 8, 9, 10c, 13, 14, 15, 16 and 18 as set out in Part B of the Appendix 1 to the Insurance Act
- 2. activities relating to insurance and reinsurance pursuant to Section 13 (1) of the Insurance Act:
- agency activities undertaken in connection with insurance activities under the Insurance Act
- advisory activities relating to insurance of individuals and legal entities under the Insurance Act
- investigation into insurance claims undertaken on a contractual basis with an insurance company under the Insurance Act
- mediation of financial services listed under (a) to (e):
 - a) agency services in respect of building society savings programmes;
 - b) agency services in respect of retirement benefit programmes;
 - c) agency services in respect of the arrangement of consumer and mortgage loans;
 - d) agency services in respect of the arrangement of credit cards;
 - e) leasing agency services.
- training activities for insurance brokers and independent loss adjusters.

Share capital

The share capital amounts to CZK 1,175,397,600 and consists of 6,580 ordinary registered shares with a nominal value of CZK 145,470 in the book-entry form and 3,000 ordinary registered shares with a nominal value of CZK 72,735 in the book-entry form. The Company's share capital is fully paid.

Shareholders as of 31 December 2012

Komerční banka, a.s., having its registered office at Prague 1, Na Příkopě 33/969, 114 07, incorporated with the Municipal Court in Prague, Section B, File 1360, Corporate ID: 45 31 70 54; a 48.99 percent shareholder.

SOGECAP S.A., having its registered office at 50, Avenue du Général de Gaulle, 92093 Paris, La Défense Cedex, identification number: 086380730 R.C.S. NANTERRE; a 51.01 percent shareholder.

Registered Office of the Company

Karolinská 1/650 186 00, Prague 8

The Company has no foreign branch.

1.2. Board of Directors and Supervisory Board as of 31 December 2012

| | Position | Name |
|--------------------|----------|-----------------------|
| Board of Directors | Chairman | Stéphane Corbet |
| | Member | Zdeněk Zavadil |
| | Member | Jiří Koutník |
| | Member | Šárka Šindlerová |
| | Member | William Hans Chonier |
| Supervisory Board | Chairman | Philippe Perret |
| | Member | Henri Bonnet |
| | Member | Pascal Bied-Charreton |
| | Member | Pavel Čejka |
| | Member | Martin Kalivoda |
| | Member | Jiří Potužil |

Acting on behalf of the Company

The Board of Directors acts on behalf of the Company. No less than two members of the Board of Directors act jointly on behalf of the Board of Directors. The act of signing is conducted in such a manner that no less than two members of the Board of Directors attach their signatures to the written or printed name of the Company or the Company's stamp.

1.3. Equity Holdings in Other Businesses

The Company held no equity investments in other businesses as of 31 December 2012.

1.4. Changes and Amendments to the Commercial Register

In 2012 no changes or amendments to the Commercial register were made.

1.5. Legal Relations

As of the balance sheet date, all of the Company's legal relations comply with the Insurance Act including the related implementation guidance notes. The Company operates both in life and non-life insurance segments.

1.6. Movements in Equity

The Company didn't recognize any changes in the equity within the year 2012.

2. ACCOUNTING POLICIES

2.1. Basis of Accounting

In maintaining its accounting books and records and in preparing the financial statements, the Company complied with Accounting Act No. 563/1991 Coll., as amended, Decree No. 502/2002, which provides implementation guidance on certain provisions of the Accounting Act No. 563/1991 Coll., as amended, for reporting entities that are insurance companies (hereinafter "Decree 502"), and with Czech Accounting Standards for reporting entities that maintain their accounts under Decree 502.

The Company's accounting books and records are maintained in such a manner so as to ensure that the financial statements prepared on the basis of the accounting books and records give a true and fair view of assets, liabilities, equity and the financial position of the Company while complying with the prudence and going concern principles.

The financial statements are prepared on the accruals basis of accounting whereby the effects of transactions and other events are recognised when they occur and are reported in the financial statements of the periods to which they relate. Assets that are not recalculated at fair value and suffered impairment are stated at net recoverable amount.

Financial Section > Notes to the Financial Statements for the Year Ended 31 December 2012

The reporting currency used in the financial statements is the Czech crown ("CZK") with accuracy to CZK thousand, unless indicated otherwise. The financial statements were prepared as of and for the year ended 31 December 2012.

2.2. Tangible and Intangible Fixed Assets

Tangible fixed assets include assets with an acquisition cost greater than CZK 40,000 on an individual basis and an estimated useful life exceeding one year. Tangible assets costing less than CZK 40,000 are expensed in the year of acquisition.

Intangible fixed assets include start-up costs greater than CZK 20,000 and other intangible assets with an acquisition cost greater than CZK 60,000 on an individual basis and an estimated useful life exceeding one year. Intangible assets costing less than CZK 60,000 are expensed in the year of acquisition.

In respect of information technologies, the Company invests in research and development; these expenses are principally related to the preparation of development studies and implementation of individual projects.

The Company creates provisions against tangible and intangible fixed assets if the inventory count highlights that their fair value is lower than their carrying value and the impairment is temporary. No provisions were recognised against fixed assets in the year ended 31 December 2012.

Depreciation of fixed assets is recorded on a straight line basis for accounting purposes. Accounting depreciation is based on the expected useful life of the tangible and intangible assets. The depreciation period is indicated below:

| Category of assets | Depreciation period in years |
|------------------------|------------------------------|
| Cars | 4 |
| Furniture and fixtures | 7 – 10 |
| Software | 4 |
| AIA Software | 5 |
| Start-up costs | 5 |

As a result of binding statutory requirements regarding the presentation of financial statements of insurance companies, the components of fixed assets shown above are classified on the face of the balance sheet as of 31 December 2012 as follows:

- Intangible fixed assets, including acquisition, are presented in lines 2 4; and
- Tangible fixed assets (both depreciable and non-depreciable), including acquisition, are presented in line 21.

The Company recognised tax depreciation charges for tangible and intangible assets in 2012.

2.3. Financial Placements

Deposits

Deposits placed with financial institutions are measured at their nominal value upon acquisition. As of the year-end, these assets are recalculated at fair value. The fair value of short-term deposits placed with financial institutions is the nominal value including accrued interest. Deposits denominated in foreign currencies are retranslated into Czech crowns at the ruling exchange rate of the Czech National Bank and any foreign exchange rate difference is included in the valuation. Revaluation is recognised through the profit and loss account.

Debt Securities

Debt securities are stated at cost upon acquisition. Purchased accrued interest income is added to the cost of the investment. The difference between the cost of the jacket of debt securities and their nominal value is recorded to income or expense over the remaining maturity of these securities using the effective interest rate method. Accrued interest income on securities is reflected directly in the relevant account of these securities. The same types of securities are valued using a price determined by the FIFO method. Debt securities denominated in foreign currencies are retranslated into Czech crowns at the ruling exchange rate of the Czech National Bank and any foreign exchange rate difference is included in the fair value recalculation.

The Company recalculated individual components of financial placements at fair values as of the balance sheet date, excluding the securities held until maturity and issued by an OECD member state (refer to below). The fair value of publicly tradable securities is defined as the value at which the security is traded on the Prague Stock Exchange or quoted by major securities dealers, as appropriate.

The gains or losses from the revaluation of securities are charged against equity (account 404) as all the securities held by the Company are not intended for trading.

The securities held until maturity, which were issued by an OECD member state and the rating of which, stated by at least two internationally recognised rating agencies, was defined at the level of the Czech Republic or higher, have been measured at amortised cost.

Derivatives

As part of the implemented investment strategy, KP hedges cash flows from foreign currency debt securities using cross-currency swaps. The purpose of hedging derivatives is to eliminate the currency risk posed by the holding of foreign-currency debt securities. Pursuant to the current legislation, KP classifies these derivatives as hedging derivatives and the gains or losses from the revaluation of swaps at their fair value are recognised in equity accounts. The fair value of swaps is calculated using the net present value of the fixed future cash flows from these derivatives.

Other Financial Placement Components

The gains or losses from the revaluation of other financial placement components, if any, are recognised in the profit and loss account (accounts 539 and 639).

The structure of the financial placement portfolio follows the obligatory limits set out in Insurance Act No. 277/2009 and Finance Ministry Decree No. 434/2009, which provides implementation guidance on certain provisions of the Insurance Act.

2.4. Receivables

Receivables are stated at nominal value.

Following the analysis of the recoverability of past due debts undertaken by the Company, individual groups of receivables were assigned specific coefficients for provisioning. The Company used coefficients of similar product groups for the newly sold products.

In determining debt provisioning levels, the risk (the number of past due days) attached to all amounts due from a specific debtor is considered to be equal to the risk (the number of past due days) of the oldest of these receivables.

2.5. Permanent or Long-Term Impairment of Assets

At the balance sheet date, the Company assesses whether there is any indication that assets, which are not measured at fair value or assets that are fair valued but the revaluation differences are included in the balance sheet, may be impaired.

2.6. Cash and Cash Equivalents

Cash comprises cash on hand and current bank accounts designed to secure the Company's operations. Term deposits, with the exception of foreign currency term deposits, which are also used to finance the Company's operations, are reported as a component of financial placements.

Cash equivalents comprise labels, meal vouchers, stamps, flexi pass vouchers and Prague public transport tickets.

Cash and cash equivalents are stated at nominal value.

2.7. Technical reserves

The Company records technical reserves pursuant to Insurance Act No. 277/2009, as amended, as follows:

Life Insurance Reserve

The life insurance reserve is created as a sum of reserves calculated under individual life insurance policies and represents the sum of the Company's liabilities net of the value of future premiums. The technical reserve includes the allocated share of profit and the costs associated with insurance administration. The life insurance reserve for traditional life insurance products is calculated using the "Zillmer" method where negative values are substituted with zero.

Unearned Premiums Reserve

The unearned premium reserve represents actual (or estimated as appropriate) written premiums that do not relate to the current reporting period and are calculated using a daily 'pro rata' method of the aggregate written premiums according to the number of days that relate to the current reporting period and to the following reporting periods.

Financial Section > Notes to the Financial Statements for the Year Ended 31 December 2012

Reserve for Outstanding Claims

The claim reserve, for both life and non-life insurance, consists of a reserve for insurance claims reported but not settled during the year ('RBNS') and a reserve for insurance claims incurred but not reported during the year ('IBNR').

The claim reserve also reflects the amount of the estimated claims handling costs associated with settling claims.

The RBNS is recognised as equal to the sum of reserves for anticipated insurance payments for individual reported, but unsettled claims according to estimated damage amounts arising from claims recorded as of the balance sheet date.

The IBNR is determined using actuarial methods based on an analysis of available information that includes, but is not limited to:

- Supporting evidence underlying the insurance portfolio split by classes of individual insurance activities;
- Historical series relating to individual classes of insurance activities that monitor the moment of claim origination and the moment of claim settlement (the Chain-Ladder method applied to quarterly data) – it is used for non-life insurance activities only;
- The estimated aggregate claims ratio; and
- The estimated claims need for a determined period of time is usually used for life insurance activities.

While the Board of Directors considers the balance of the reserve for outstanding claims to be fairly presented on the basis of the information available at the balance sheet date, the ultimate balance of liabilities may differ as a result of subsequent information and events and can result in significant changes in the final amounts. Changes in the reserve balance are reflected in the financial statements for the period in which they occur. The adopted approaches and estimates are assessed on a regular basis.

Reserve for Bonuses and Rebates

The reserve for bonuses and discounts is recorded to cover costs of bonuses and discounts provided to policy holders under insurance policies.

In respect of life insurance, this reserve also reflects a portion of income from financial placements held for anticipated but not yet awarded profit shares.

In 2012, the Company increased, in accordance with Section 63 (2) of the Insurance Act, the reserve for bonuses and discounts by CZK 194 million up to the final amount of CZK 648 million. The amount reflects the obligation of the Company to provide policy holders with relevant insurance claim payments and cannot be used for any other purpose. The Company undertakes to allocate the amount to individual policies by the relevant resolution of the Company adopted with the Company's full authority which complies with the provisions of insurance policies for profit shares in the following years but no later than within eight years from the recognition of this reserve, specifically to those persons who will be be the policy holders of the particular products that stipulate the right for the profit share to to the policy holder as of the last date of the calendar year in which the Company takes such decision.

If the Company does not take the above decision within eight years from the recognition of the reserve, it undertakes to allocate this amount (or its so far unallocated part) to policies (ie products that stipulate the right for the share profit for the policy holder) of individual policy holders who will be the policy holders on the last day of the 8th year from the recognition of the reserve. Each policy holder should receive an amount calculated as an average balance of the reserve of life insurance of the relevant policy holder during the 8th calendar year from the recognition of this reserve for bonuses and discounts/(divided) by the total average value of the reserve of life insurance of these policy holders (ie policy holders of those products that stipulate the right for the profit share to the share holder) during the eighth calendar year from the recognition of the reserve for bonuses and discounts * (multiplied by) the reserve for bonuses and discounts recognised in the year of recognition, or its unpaid part.

The reserve for bonuses and discounts was recognised in addition to the profit shares that were allocated to individual policies and that became part of the reserve of life insurance upon the allocation of shares for 2012.

No part in respect of the similar increases of CZK 174 million in 2011, 165 million and CZK 115 million made in 2010 and 2009, respectively, was used in 2012.

Reserve for the Coverage of Obligations from the Used Technical Interest Rate (Deficiency Reserve)

The Company creates a reserve for obligations resulting from life insurance contracts. At the balance sheet date, the Company undertakes a test of the adequacy of life insurance technical reserves (the "liability adequacy test") designed to verify the sufficiency of the total sum of amounts of life insurance reserves. The basic testing method is the model of discounted financial cash flows.

The result of the liability adequacy test is the minimum value of liabilities to the policy holders calculated when using the best estimate of the presumptions of the future development of input parameters adjusted for an additional charge reflecting risk and uncertainty.

The reserves are insufficient when the minimum value of insurance liabilities is greater than the amount of life provisions decreased by the corresponding outstanding acquisition costs. If the result of the liability adequacy test shows insufficiency of technical reserves, the Company creates a reserve equivalent to this deficiency.

The methodology for creating and using reserves for the coverage of obligations from the used technical interest rate is in accordance with Special Directive No. 3 of the Czech Society of Actuaries as of 22 September 2003.

Life Insurance Reserve where the Investment Risk is Assumed by the Policy Holder

This reserve is held to cover obligations of the insurance company to the policy holders for the life insurance products where it is the policy holder who bears the investment risk on the basis of the insurance contract; the Company has recognised this reserve since 2006 when the sale of these products began.

The reserve amount is determined as a sum of the liabilities to the policy holders in the amount of their shares of allocated premiums from individual contracts according to the principles specified in insurance contracts.

In compliance with Section 67 (3) of the Insurance Act, a reserve is recognised for a portion of liabilities from the insurance contracts which arise from (a) covering the risk of death and (b) funds placed in the guaranteed fund in accordance with Section 65 of the Insurance Act.

2.8. Reserves for Other Risks and Losses

The Company creates other reserves for risks that are not directly related to its insurance activities.

Specifically, the Company recorded a reserve for anticipated risks and losses associated with legal disputes, a reserve for outstanding vacation days, a reserve for auditing, annual letters to clients, annual report, and a restructuring reserve.

Restructuring Reserve

Following the reporting of significant losses in the year ended 31 December 2001 and in prior years, the parent company initiated a restructuring of the Company in 2002.

Based upon an analysis of anticipated costs resulting from this restructuring, the Company recorded, in 2002 and 2003, a reserve for the portion of those costs that can be recognised in the current period under applicable accounting regulations. This reserve is released to expenses as the actual costs are incurred.

2.9. Payables

Payables are stated at nominal value.

Payables to the policyholders principally comprise insurance premium prepayments and overpayments, and received payments temporary unmatched with the related receivables at the balance sheet date.

2.10. Temporary Assets and Liabilities

Temporary assets and liabilities principally comprise:

- Deferred expenses primarily deferred acquisition costs of insurance policies;
- Accrued income particularly accrued revenues from term deposits;
- Estimated receivables primarily estimated funds to be collected from reinsurers (shares of insurance claims, commissions and profit shares) and an estimate for premiums not yet written in the operating systems; and
- Estimated payables primarily estimated balances of anticipated premiums ceded to the reinsurers, unpaid commissions, fees and unbilled supplies.

2.11. Gross Written Premiums

Gross written premiums include all premiums amounts stated in insurance policies during the period, regardless of whether these amounts relate partly or wholly to the following accounting periods.

Income from written premiums is recognised on an accruals basis by recording a reserve for unearned premiums in accordance with accounting procedures for insurance companies (refer to Note 2.7.).

2.12. Costs of Insurance Claims

Costs of insurance claims are recorded as equal to the amounts awarded for the settlement of claims and also include external costs of the Company incurred in processing claims. Costs of insurance claims are reduced by claims of recourse or other similar claims of the Company. The cost is recognised in the current period when the level of a payable to a client is acknowledged.

The costs of insurance claims (specifically life insurance claims) include not only the claims incurred (non-life insurance, death or endowment in respect of life insurance) but also client payments from capital life insurance accounts and the lump-sum settlement when this insurance is cancelled.

In settling non-life insurance claims the Company cooperates with WILLIS, s.r.o., AXA Assistance CZ, s.r.o., Gras Savoye and Mondial Assistance in respect of organisational, economic and technical advice, including investigations into insured events, preparation of full documentation in support of examining and settling these insured events.

2.13. Acquisition Costs of Insurance Policies

Acquisition costs of insurance policies include all direct and indirect costs incurred in acquiring insurance policies. Acquisition costs of insurance policies principally comprise:

- Commission paid to insurance policy acquirers; and
- Payment for medical assessments.

Non-life insurance commissions are deferred in line with the proportion of the unearned premiums to premiums written or reflect the estimated period of validity of the policy to which the commission relates.

Acquisition costs of traditional life insurance products are deferred in the form of Zillmer life insurance reserves.

Life insurance commissions where the investment risk bearer is the policy holder are deferred in line with the unearned premiums reserve or reflect the estimated period of validity of the policy to which the respective commission relates.

2.14. Administrative Costs

Administrative costs consist of costs that are not directly involved in entering into insurance policies, such as consumption of material and fuel, travel expenses, rental expenses, advisory services, postal fees, other fees, wages and other social costs, or depreciation of assets.

If administrative costs are clearly identifiable, they are charged directly to the relevant technical life or non-life accounts during the year.

Other unallocated administrative costs are primarily posted to non-technical cost accounts and, at the year-end, they are re-allocated to life and non-life insurance technical accounts in a proportion that matches the allocation based on the ABC (Activity Based Costing) method, regulating the matching of costs to individual types of insurance. The proportion was 20.1% for non-life insurance and 79.9% for life insurance.

2.15. Financial Placement Costs and Income Recognition

Recognition of Costs and Income from Financial Placements and their Allocation between Life and Non-life Insurance

The Company has split its portfolio of securities into the following three parts:

- i) portfolio of securities covering non-life insurance reserves,
- ii) portfolio of securities covering life insurance reserves,
- iii) portfolio of securities covering funds of the Company's equity.

Income from and costs of financial placements are primarily recorded on the life insurance technical accounts. At the year-end, net income not related to life insurance is re-allocated to the non-technical accounts and the relevant amount of income is re-allocated from the non-technical accounts to the non-life insurance technical accounts.

The Company uses the proportion of the average balances of life and non-life insurance technical reserves and equity as a basis for re-allocating expenses and income from financial placements.

Accounting Treatment for the Realisation of Financial Placements

The Company's accounts for the realisation of financial placements on a gross basis and accordingly records separately all the revenues arising from realisation as equal to the selling value of the relevant financial placement instruments and the costs as equal to their carrying value.

2.16. Other Costs and Income

Clearly identifiable costs and income are recorded directly on the life and non-life technical accounts during the year.

Costs that are not clearly identifiable are primarily recorded on the non-technical accounts and subsequently reallocated to the technical life or non-life accounts. As a basis for reallocating the costs and income, the Company uses separate coefficients for life and non-life insurance (refer to Note 2.14).

This treatment does not apply to taxes and fees, and other expenses not related to insurance and reinsurance.

2.17. Reinsurance

Under the terms of reinsurance arrangements, the reinsurer's share of premiums is calculated, invoiced and paid based on the premiums collected from reinsured policies. At the balance sheet date, the Company records an estimated payable in respect of the anticipated reinsurer's share of premiums not yet billed.

Under the terms of reinsurance arrangements, the reinsurer's share of claims is calculated and paid based on the actually settled insurance claims. The Company recognises estimated receivables in respect of the anticipated but not yet paid reinsurer's share of recorded insurance claims. Under the terms of reinsurance arrangements, reinsurance commissions are calculated and paid based on the paid reinsurer's share of premiums reflecting loss experience.

The Company recognises its share of the reinsurer's profit when the entitlement to this profit share can be determined and ascertained with reasonable certainty. No profit shares were recognised as of 31 December 2012.

The reinsurer's share of reserves is determined pursuant to the reinsurer's share of collected premiums or insurance claims taking into account other relevant factors.

2.18. Income Taxation

The income tax for the relevant period consists of the due tax and the change in the deferred tax. The due tax consists of the tax calculated from the tax base using the tax rate valid in the current year and all additionally assessed taxes and refunds of the overpaid taxes of previous periods, as well as the reserve for the due tax, including the independent tax base (dividends received from abroad).

2.19. Deferred Income Tax

Deferred income tax is provided using the balance sheet method, for all temporary differences arising between the tax basis of assets and liabilities and their carrying values for financial reporting purposes. Deferred income tax is determined using tax rates effective in the periods in which the temporary tax difference is expected to be realised.

The principal temporary differences arise from depreciation on tangible fixed assets, provisions against receivables, reserves and tax losses carried forward.

In 2012, the Company recognised a deferred tax liability.

2.20. Foreign Currency Retranslation

Transactions during the year were retranslated at the Czech National Bank's exchange rate prevailing as of the transaction date or at the rate at which the transaction was realised. Assets and liabilities denominated in foreign currencies at the year-end are retranslated using the Czech National Bank's exchange rate prevailing as of that date. Foreign exchange rate gains and losses are recognised through the profit and loss account, except for the foreign-currency debt securities for which these foreign exchange gains or losses are included in recalculation at fair value.

2.21. Consolidation

These financial statements have been prepared on an unconsolidated basis. The Company's financial information is included in the consolidated financial statements of Komerční banka, a.s., having its registered office at Na Příkopě 33/969, Prague 1, 114 07, and SOGECAP S.A., having its registered office at 50, avenue du Général De Gaulle, 92093 Paris la Defense Cedex, which can be obtained at the same place.

2.22. Use of Estimates

The presented financial statements for the year ended 31 December 2012 are based on the best estimates available as of the reporting periodend which specifically relate to the determination of fair values of financial instruments, impairment of assets and determination of reserves. Management of the Company believes that the financial statements give the truest and fairest view of the Company's financial results and financial position using all relevant and available information at the financial statements date.

3. ADDITIONAL INFORMATION TO THE FINANCIAL STATEMENTS

3.1. Tangible and Intangible Fixed Assets

Acquisition cost

| (CZK thousand) | Additions | Disposals | 31 December 2012 | 31 December 2011 |
|---------------------------------|-----------|-----------|------------------|------------------|
| Depreciated tangible assets | 4,586 | 24,787 | 35,691 | 55,892 |
| of which: cars | 315 | 947 | 8,709 | 9,341 |
| hardware | 3,980 | 22,916 | 16,232 | 35,168 |
| office equipment | 291 | 908 | 8,644 | 9,261 |
| furniture and fixtures | 0 | 16 | 2,106 | 2,122 |
| Amortised intangible assets | 5,154 | 0 | 201,293 | 196,139 |
| Non-depreciated tangible assets | 0 | 0 | 236 | 236 |
| Acquisition of assets | 0 | 397 | 0 | 397 |
| of which: intangible assets | 0 | 397 | 0 | 397 |
| tangible assets | 0 | 0 | 0 | 0 |
| Total | 9,740 | 25,184 | 237,220 | 252,664 |

Accumulated Depreciation

| (CZK thousand) | Additions | Disposals | 31 December 2012 | 31 December 2011 |
|-----------------------------|-----------|-----------|------------------|------------------|
| Depreciated tangible assets | 5,172 | 24,788 | 22,352 | 41,968 |
| of which: cars | 1,842 | 947 | 6,110 | 5,215 |
| hardware | 2,374 | 22,916 | 8,010 | 28,552 |
| office equipment | 672 | 908 | 6,596 | 6,832 |
| furniture and fixtures | 284 | 17 | 1,636 | 1,369 |
| Amortised intangible assets | 8,842 | 0 | 188,438 | 179,597 |
| Total | 14,014 | 24,788 | 210,790 | 221,564 |

Net Book Value

| (CZK thousand) | 31 December 2012 | 31 December 2011 |
|---------------------------------|------------------|------------------|
| Depreciated tangible assets | 13,339 | 13,925 |
| of which: cars | 2,599 | 4,127 |
| hardware | 8,222 | 6,616 |
| office equipment | 2,048 | 2,429 |
| furniture and fixtures | 470 | 753 |
| Amortised intangible assets | 12,855 | 16,542 |
| Non-depreciated tangible assets | 236 | 236 |
| Acquisition of assets | 0 | 397 |
| of which: intangible assets | 0 | 397 |
| tangible assets | 0 | 0 |
| Total | 26,430 | 31,100 |

The assets shown in the tables above represent tangible and intangible fixed assets reported within the following balance sheet lines:

| (CZK thousand) | 31 December 2012 | 31 December 2011 |
|-----------------------------------|------------------|------------------|
| Intangible assets (line 2) | 12,855 | 16,939 |
| Tangible movable assets (line 21) | 13,575 | 14,161 |
| Total | 26,430 | 31,100 |

Depreciation of fixed assets charged to expenses for the year ended 31 December 2012 amounted to CZK 18,870 thousand (2011: CZK 32,083 thousand). In 2012, principal additions to tangible depreciated assets related to servers, including their accessories (CZK 3,980 thousand).

As for amortised intangible assets, the most significant item was the purchase of new software equipment (CZK 5,154 thousand). Disposals of depreciated tangible assets predominantly included the retirement of servers (CZK 22,916 thousand).

3.2. Financial Placements

Fair Value of Financial Placements (CZK thousand)

| Group of assets | 31 December 2012 | 31 December 2011 |
|--|------------------|------------------|
| Debt securities issued by an EU member state or its central bank | 15,397,713 | 12,312,303 |
| Debt securities issued by banks of EU member states | 3,420,747 | 4,890,562 |
| Listed bonds issued by EU businesses | 4,151,202 | 3,476,394 |
| Listed municipal bonds | 343,600 | 312,310 |
| Listed debt securities issued by banks and trading companies of non-EU member states | 2,323,352 | 370,400 |
| Debt securities issued by EIB, ECB, EBRD or IBRD | 0 | 0 |
| Provision against securities | 0 | 0 |
| Total fixed income securities | 25,636,614 | 21,361,970 |
| Shares | 255,821 | 232,261 |
| Deposits with banks | 903,000 | 789,000 |
| Other financial placements – Cross Currency Swap | (414,399) | (413,408) |
| Total securities and deposits | 26,381,036 | 21,969,822 |

The financial placement of assets originated from the Company's technical reserves complies with the requirements set out in respect of the structure of financial placements by the Insurance Act and Decree No. 434/2009 Coll., which provides implementation guidance on the Insurance Act.

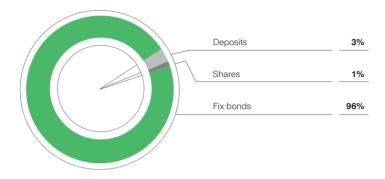
47 percent (2011: 45 percent) of financial placements are allocated to government bonds issued by the Czech Republic. Financial placements have also been allocated to debt securities issued by banks, bonds issued by businesses (registered both in the Czech Republic and abroad), municipal bonds, shares and bank deposits.

Investments in shares represent an additional instrument added to the portfolio at the beginning of 2007. The limit for these investments is 1 percent of the total volume of the portfolio. At the end of 2012, the volume of stock investments amounted only to 1 percent (2011: 1 percent).

In 2012, apart from the bonds denominated in CZK (acquisition cost: CZK 2.3 billion), eleven bonds denominated in EUR and USD were purchased and included in the investment portfolio. Their total acquisition cost was EUR 100.8 million and USD 23.7 million (an equivalent of CZK 3.04 billion). The future foreign-currency cash flows from these investments were hedged against the currency risk by the retranslation of cash flows from the

foreign-currency bonds into Czech crowns at a previously stipulated exchange rate using the cross-currency swaps. The foreign-currency bonds were purchased because of their higher yield offered by issuers on the European financial market compared to the domestic market.

KP portfolio of investments



3.3. Receivables

Analysis of receivables

| (CZK thousand) | 31 December 2012 | 31 December 2011 |
|---|------------------|------------------|
| Receivables from direct insurance from policy holders | 172,514 | 150,040 |
| Receivables from agents (brokers) | 0 | 0 |
| Amounts due from reinsurance transactions | 0 | 283 |
| Other receivables from direct insurance and reinsurance | 9,690 | 11,778 |
| Total receivables from direct insurance and reinsurance | 182,204 | 162,101 |
| Operating prepayments | 51,810 | 51,914 |
| Other debtors | 287,533 | 335,708 |
| Amounts due from employees | 0 | 0 |
| Prepaid income tax | 20,879 | 0 |
| Total receivables | 542,426 | 549.723 |

As of 31 December 2012, other receivables from direct insurance and reinsurance arise from the delay between the transfer of insurance claim payments through the client payment check system and their settlement (i.e. the settlement of receivables against the related account payables to the policy holders).

As of 31 December 2012, operating prepayments totalling CZK 51,810 thousand (2011: CZK 51,914 thousand) primarily included prepayments for the share in the profit of collective contracts of CZK 39,798 thousand (2011: CZK 39,321 thousand), a prepayment of CZK 1,701 thousand provided to AXA ASSISTANCE (2011: CZK 1,708 thousand) and a rental guarantee payment of CZK 7,555 thousand (2011: CZK 7,364 thousand).

As of 31 December 2012, other debtors primarily consist of receivables from the outstanding principal and security coupon amounting to CZK 282,960 thousand (2011: CZK 272,025 thousand).

Aging Analysis of Receivables from Direct Insurance for Policy Holders:

| | | Months past due date 2012 | | | |
|-------------------------------|--------|---------------------------|--------|---------|---------|
| (CZK thousand) | 0 – 3 | 4 – 6 | 7 – 12 | over 12 | Total |
| Industry and business | 0 | 0 | 0 | 11,011 | 11,011 |
| Merlin, Merlin Profi | 7,576 | 1,037 | 23,162 | 390 | 32,165 |
| Patron, Patron Profi | 1,897 | 1,168 | 65 | 57 | 3,187 |
| Other non-life products | 4,460 | 80 | 61 | 825 | 5,426 |
| Vital Invest | 12,935 | 1,517 | 152 | 305 | 14,910 |
| Vital | 36,645 | 115 | 121 | 3,488 | 40,369 |
| Other life insurance products | 34,476 | 19,342 | 2,722 | 8,907 | 65,446 |
| Total | 97,989 | 23,259 | 26,283 | 24,983 | 172,514 |

| | Months past due date 2011 | | | | |
|-------------------------------|---------------------------|--------|--------|---------|---------|
| (CZK thousand) | 0 – 3 | 4 – 6 | 7 – 12 | over 12 | Total |
| Industry and business | 0 | 0 | 0 | 26,941 | 26,941 |
| Merlin, Merlin Profi | 108 | 932 | 25,649 | 1,460 | 28,149 |
| Patron, Patron-Profi | 2,198 | 52 | 108 | 909 | 3,268 |
| Other non-life products | 544 | 80 | 93 | 788 | 1,505 |
| Vital Invest | 14,658 | 1,078 | 141 | 983 | 16,860 |
| Vital | 7,394 | 406 | 288 | 3,483 | 11,570 |
| Other life insurance products | 27,363 | 19,508 | 3,169 | 11,707 | 61,747 |
| Total | 52,265 | 22,056 | 29,448 | 46,271 | 150,040 |

Provisions against Receivables from Direct Insurance:

| | Months past due date 2012 | | | | |
|-------------------------------|---------------------------|-------|--------|---------|--------|
| (CZK thousand) | 0 - 3 | 4 – 6 | 7 – 12 | over 12 | Total |
| Industry and business | 0 | 0 | 0 | 11,011 | 11,011 |
| Merlin, Merlin Profi | 0 | 0 | 0 | 0 | 0 |
| Patron, Patron-Profi | 0 | 9 | 33 | 57 | 98 |
| Other non-life products | 0 | 76 | 58 | 815 | 949 |
| Vital Invest | 0 | 1,442 | 144 | 305 | 1,891 |
| Vital | 0 | 98 | 120 | 3,488 | 3,707 |
| Other life insurance products | 0 | 324 | 363 | 8,739 | 9,425 |
| Total | 0 | 1,949 | 718 | 24,415 | 27,081 |

| | Months past due date 2011 | | | | | |
|-------------------------------|---------------------------|-------|--------|---------|--------|--|
| (CZK thousand) | 0 – 3 | 4 – 6 | 7 – 12 | over 12 | Total | |
| Industry and business | 0 | 0 | 0 | 26,941 | 26,941 | |
| Merlin, Merlin Profi | 0 | 0 | 0 | 0 | 0 | |
| Patron, Patron-Profi | 0 | 10 | 54 | 909 | 973 | |
| Other non-life products | 0 | 78 | 86 | 778 | 941 | |
| Vital Invest | 0 | 1,024 | 134 | 983 | 2,141 | |
| Vital | 0 | 361 | 285 | 3,483 | 4,129 | |
| Other life insurance products | 0 | 554 | 898 | 11,684 | 13,136 | |
| Total | 0 | 2,027 | 1,457 | 44,778 | 48,262 | |

The Company recognised the provisions against receivables only for individual policies.. In case of collective policies, i. e. Merlin and Profi Merlin products, the risk of default is on side of Komerční banka as a policy holder.

Apart from the provisions described above, the Company recognised provisions against other receivables.

As of 31 December 2012, a provision for the principal and two coupons of the Landsbanki bond 4.40/09 in the amount of CZK 239,360 thousand (2011: CZK 239,360 thousand) was recognised in respect of other receivables.

Receivables Arising from Reinsurance Transactions

The amount of receivables arising from reinsurance transactions is CZK 0 thousand (2011: CZK 283 thousand). Receivables predominantly include unsettled shares of the reinsurer in insurance claims and unsettled commissions from the reinsurer.

3.4. Cash and Cash Equivalents

| (CZK thousand) | 2012 | 2011 |
|----------------------|---------|--------|
| Current accounts | 82,477 | 36,060 |
| Cash on hand | 82 | 45 |
| Cash equivalents | 630 | 557 |
| Provision against UB | (67) | (67) |
| Cash in route | (1,402) | 0 |
| Total | 81,720 | 36,595 |

The Company recognised a full provision against its current account maintained with Union banka, amounting to CZK 96 thousand in 2003. In 2004 and 2010, this outstanding receivable was partly settled in the amount of CZK 29 thousand. The underlying provision was reduced by the same amount. The Company will record the provision until the liquidation of Union banka is completed.

3.5. Temporary Assets

Analysis of temporary assets

| (CZK thousand) | 31 December 2012 | 31 December 2011 |
|--|------------------|------------------|
| Deferred acquisition costs | 68,513 | 39,541 |
| of which: Non-life insurance commissions | 24,522 | 19,448 |
| of which: Life insurance commissions | 43,991 | 20,093 |
| Other deferred expenses | 10,219 | 8,396 |
| Accrued income | 0 | 0 |
| Estimated receivables | 66,823 | 42,382 |
| of which: Premiums | 32,841 | 31,720 |
| Reinsurer's commission and share in claims | 654 | 2,404 |
| Other | 33,328 | 8,258 |
| Total | 145,555 | 90,320 |

The balance of estimated premium receivables as of 31 December 2012 of CZK 32,841 thousand (2011: CZK 31,720 thousand) represents premiums under policies that have been entered into but not recorded in the operating system by the closing date.

The balance of estimated receivables from reinsurer's commission and share of reinsurer as of 31 December 2012 of CZK 654 thousand (2011: CZK 2,404 thousand) results from the settlement of reinsurance balances mainly for the last guarter of 2012.

Other estimated receivables results mainly from not invoiced managerial fees related to Forte funds of CZK 30,765 thousand (2011: CZK 5,745 thousand)

For further details about reinsurance balances refer to Note 3.25.

3.6. Equity

| (CZK thousand) | 31 [| December 2012 | 31 December 2011 |
|---|------|---------------|------------------|
| Share capital | | 1,175,398 | 1,175,398 |
| Other capital funds | | 681,910 | (185,185) |
| - valuation gains and losses of securities | | 886,405 | 10,173 |
| - valuation gains and losses of derivatives | | (383,542) | (392,286) |
| - valuation of up-front fees | | 339,001 | 153,489 |
| - deferred tax | | (159,954) | 43,439 |
| Statutory reserve fund | | 52,493 | 39,941 |
| Retained earnings | | 303,838 | 65,345 |
| Accumulated losses brought forward | | 0 | 0 |
| Profit/(loss) for the period | | 175,418 | 251,046 |
| Total | | 2,389,057 | 1,346,544 |

3.7. Technical Reserves

| (CZK thousand) | 3 | 1 December 2012 | | 31 December 2011 |
|--|---------------|-----------------|-------------|------------------|
| Name of reserve | Gross balance | Reins. share | Net balance | Net balance |
| Life insurance reserve | 22,536,068 | 0 | 22,536,068 | 19,500,670 |
| Life insurance reserve where the investment risk is assumed by the policy holder | 5,136,987 | 0 | 5,136,987 | 3,867,361 |
| of which: | | | | |
| Vital Invest, Brouček, Modrý Vital Invest | 5,136,987 | 0 | 5,136,987 | 3,867,36 |
| IBNR reserve | 71,120 | 3,317 | 67,803 | 82,664 |
| of which: | | | | |
| Non-life insurance | 45,485 | 2,964 | 42,521 | 59,178 |
| PpaP (industrial and business insurance) | 0 | 0 | 0 | (|
| P&C (property and casualty insurance) | 673 | 292 | 381 | 446 |
| Card insurance | 11,334 | 2,672 | 8,662 | 23,687 |
| Merlin, Merlin Profi | 476 | 0 | 476 | 649 |
| Patron, Patron Profi | 2,376 | 0 | 2,376 | 2,215 |
| Other non-life insurance | 30,626 | 0 | 30,626 | 32,182 |
| Life insurance | 25,635 | 353 | 25,282 | 23,486 |
| Vital | 1,816 | 0 | 1,816 | 265 |
| Mortgages | 10,789 | 0 | 10,789 | 9,588 |
| Insurance of consumer loans and credit cards | 9,129 | 0 | 9,129 | 10,880 |
| Other life insurance | 3,901 | 353 | 3,548 | 2,753 |
| RBNS reserve | 338,594 | 70,880 | 267,714 | 249,138 |
| of which: | | | | |
| Non-life insurance | 176,738 | 69,706 | 107,033 | 111,550 |
| PpaP (industrial and business insurance) | 124,795 | 59,685 | 65,110 | 68,120 |
| P&C (property and casualty insurance) | 2,189 | 1,221 | 968 | 978 |
| Card insurance | 42,800 | 8,800 | 34,000 | 37,619 |
| Merlin, Merlin Profi | 2,895 | 0 | 2,895 | 2,272 |
| Patron, Patron Profi | 2,466 | 0 | 2,466 | 1,67 |
| Other non-life insurance | 1,594 | 0 | 1,594 | 89- |
| Life insurance | 161,855 | 1,174 | 160,681 | 137,588 |
| Vital | 117,929 | 0 | 117,929 | 92,430 |
| Mortgages | 8,929 | 234 | 8,695 | 6,880 |
| Insurance of consumer loans and credit cards | 8,920 | 0 | 8,920 | 8,165 |
| Other life insurance | 26,077 | 940 | 25,137 | 30,113 |
| Reserve for bonuses and discounts | 712,831 | 0 | 712,831 | 524,411 |
| of which: | | | · | • |
| Non-life insurance | 495 | 0 | 495 | 774 |
| PpaP (industrial and business insurance) | 0 | 0 | 0 | (|
| P&C (property and casualty insurance) | 495 | 0 | 495 | 774 |
| Life insurance | 712,336 | 0 | 712,336 | 523,638 |
| Vital | 59,489 | 0 | 59,489 | 64,22 |
| Vital Invest, Brouček, Modrý Vital Invest | 4,787 | 0 | 4,787 | 5,356 |
| Other life insurance | 648,060 | 0 | 648,060 | 454,060 |

| (CZK thousand) | | 31 December 2012 | | 31 December 2011 |
|---|---------------|------------------|-------------|------------------|
| Name of reserve | Gross balance | Reins. share | Net balance | Net balance |
| Reserve for unearned premiums | 56,920 | 276 | 56,644 | 52,758 |
| of which: | | | | |
| Non-life insurance | 39,742 | 157 | 39,585 | 35,381 |
| P&C (property and casualty insurance) | 1,001 | 157 | 844 | 618 |
| Card insurance | 329 | 0 | 329 | 0 |
| Patron, Patron Profi | 13,554 | 0 | 13,554 | 16,623 |
| Other non-life insurance | 24,858 | 0 | 24,858 | 18,140 |
| Life insurance | 17,178 | 119 | 17,059 | 17,376 |
| Vital Invest | 1,744 | 0 | 1,744 | 1,542 |
| Vital | 468 | 0 | 468 | 567 |
| Mortgages | 1,988 | 0 | 1,988 | 2,081 |
| Other life insurance | 12,978 | 119 | 12,859 | 13,186 |
| Reserve for the coverage of obligations from the used TIR | 234,679 | 0 | 234,679 | 144,129 |
| Vital | 227,238 | 0 | 227,238 | 140,826 |
| Life insurance | 7,441 | 0 | 7,441 | 3,303 |

3.8. Result of Non-Life Insurance Claims Settlement - Run-Off Analysis (Net)

| (CZK thousand) | 2012 | 2011 |
|---|---------|---------|
| Balance of the reserve for claims as of 1 January | 170,626 | 152,160 |
| Claims paid in the current period arising from claims from the prior period | 15,386 | 17,851 |
| Balance of the reserve for claims as of 31 December | 124,325 | 105,452 |
| Result of claims settlement | 30,915 | 28,856 |

3.9. Result of Life Insurance Claims Settlement - Run-off Analysis (Net)

| (CZK thousand) | 2012 | 2011 |
|---|-------|-------|
| Balance of the reserve for claims as of 1 January | 1,521 | 1,955 |
| Claims paid in the current period arising from claims from the prior period | 543 | 610 |
| Balance of the reserve for claims as of 31 December | 883 | 957 |
| Result of claims settlement | 95 | 388 |

The run-off analysis (net) of life insurance products is presented for accident riders. The run-off in respect of insurance capital products is neutral.

3.10. Reserve for Other Risks and Losses

| (CZK thousand) | 31 December 2012 | 31 December 2011 |
|--|------------------|------------------|
| Reserve for corporate income tax | 36,454 | 45,178 |
| Reserve for legal disputes and similar risks | 13,559 | 13,174 |
| Restructuring reserve | 7,500 | 7,500 |
| Total reserve for other risks and losses | 57,513 | 65,852 |

The reserve for legal disputes and similar risks represents a reserve for estimated losses of pending litigations and other estimated losses on transactions entered into by the year-end, specifically in relation to industrial and business insurance. Based on all information available, management of the Company established and updated this reserve as an appropriately prudent estimate of the ultimate balance of costs associated with the matters referred to above.

The balance of the restructuring reserve as of 31 December 2012 was the same as of 31 December 2011. During the reporting period, the reserve was not released in relation to the sales network agent settlement.

3.11. Payables

| (CZK thousand) | 31 December 2012 | 31 December 2011 |
|--|------------------|------------------|
| Payables from direct insurance to the policy holders | 152,186 | 113,686 |
| Payables to agents | 96 | 115 |
| Payables from reinsurance transactions | 15,229 | 4,452 |
| Other payables from direct insurance and reinsurance | 1,901 | 71 |
| Total payables from direct insurance and reinsurance | 169,412 | 118,325 |
| Payables to staff from dependent activities | 9,939 | 7,512 |
| Settlement balances with social security and health insurance institutions | 4,293 | 4,575 |
| Payables to financial institutions | 0 | 0 |
| Other payables | 169,593 | 6,209 |
| Other direct taxes | 2,200 | 1,713 |
| Other indirect taxes and fees | 2,199 | 2,703 |
| Total payables | 357,636 | 141,037 |

None of the Company's payables were secured by a pledge or any other encumbrance as of 31 December 2012.

As of 31 December 2012, the Company records overdue payables from direct insurance to the policy holders (older than 5 years, in the amount of CZK 13,103 thousand; 2011: CZK 8,059 thousand). These consist of unpaid claims and overpayments of premiums.

Other payables that do not relate to insurance predominantly include deferred tax liability in CZK 150,193 thousand and unpaid invoices (older than 5 years: CZK 0 thousand).

3.12. Temporary Liabilities

Analysis of Temporary Liabilities

| (CZK thousand) | 31 December 2012 | 31 December 2011 |
|---|------------------|------------------|
| Deferred income | 0 | 0 |
| Estimated payables | 230,783 | 282,734 |
| of which: Reinsurer's share in premiums | 6,367 | 6,240 |
| Commissions to acquirers | 191,143 | 219,264 |
| Insurance claims | 2,184 | 2,308 |
| Other | 31,089 | 54,922 |
| Total temporary liabilities | 230,783 | 282,734 |

Estimated commissions payables to acquirers of CZK 191,143 thousand (2011: CZK 219,264 thousand) represent an estimate of unpaid commissions for the acquisition of insurance policies. This balance predominantly consists of commissions not paid to ESSOX amounting to CZK 68,854 thousand (2011: CZK 69,744 thousand) and commissions not paid to Komerční banka, a.s. totalling CZK 92,809 thousand (2011: CZK 128,026 thousand).

Other temporary liabilities of CZK 31,089 thousand (2011: CZK 54,922 thousand) principally comprise unbilled supplies of CZK 24,280 thousand (2011: CZK 45,701 thousand) and costs of staff bonuses for 2012 amounting to CZK 6,073 thousand (2011: CZK 8,378 thousand).

3.13. Taxation

Income Tax

The tax due in the fiscal year 2012 totals CZK 35,042 thousand. The tax stemming from the independent tax base is CZK 1,412 thousand.

Deferred Tay

The Company's deferred tax liability amounted to CZK (150,192) thousand as of 31 December 2012, of which CZK (159,954) thousand was recognised in equity and CZK (3,792) thousand in the profit and loss account in 2012 as decrease of deferred tax asset due to fixed assets and reserves.

| (CZK thousand) | 31 December 2012 | 31 December 2011 |
|--|------------------|------------------|
| Deferred tax arising from: | | |
| Net book value of tangible and intangible fixed assets | 7,251 | 11,051 |
| Non-current financial assets | (159,954) | 43,438 |
| Reserve | 2,510 | 2,503 |
| Total deferred tax | (150,193) | 56,992 |

3.14. Non-Life Insurance

| (CZK thousand) | 2012 | 2011 |
|---|---------|---------|
| Gross written premiums | 286,621 | 257,522 |
| PpaP (industrial and business insurance) | 0 | (1) |
| P&C (property and casualty insurance) | 1,387 | 1,657 |
| Card insurance | 50,818 | 43,901 |
| Merlin, Merlin Profi | 135,293 | 114,895 |
| Patron, Patron Profi | 35,620 | 37,174 |
| Other non-life insurance | 63,503 | 59,896 |
| Gross earned premiums | 282,375 | 248,434 |
| PpaP (industrial and business insurance) | (247) | (351) |
| P&C (property and casualty insurance) | 1,432 | 1,701 |
| Card insurance | 50,755 | 43,901 |
| Merlin, Merlin Profi | 131,806 | 116,198 |
| Patron, Patron Profi | 38,689 | 39,078 |
| Other non-life insurance | 59,940 | 47,907 |
| Gross costs of insurance claims | 50,985 | 33,047 |
| PpaP (industrial and business insurance) | 425 | (9) |
| P&C (property and casualty insurance) | 2,244 | 2,951 |
| Card insurance | 20,123 | 22,001 |
| Merlin, Merlin Profi | 14,244 | 2,617 |
| Patron, Patron Profi | 2,639 | 2,762 |
| Other non-life insurance | 11,310 | 2,725 |
| Reinsurance balance | (4,795) | (1,607) |
| Acquisition costs of insurance policies | 64,409 | 73,004 |
| - commissions | 66,359 | 77,371 |
| - other acquisition costs | 0 | 2,690 |
| - release of deferred expenses and accrued income | 0 | 0 |
| - recognition of deferred expenses and accrued income | (1,950) | (7,057) |

3.15. Life insurance

| (CZK thousand) | 2012 | 2011 |
|---|-----------|-----------|
| Gross written premiums | 5,862,149 | 6,593,375 |
| Earned premiums | 5,862,536 | 6,593,454 |
| Gross costs of insurance claims | 1,882,356 | 1,893,290 |
| Reinsurance balance | (115,631) | (8,276) |
| Acquisition costs of insurance policies | 180,486 | 166,593 |
| - commissions | 202,759 | 184,172 |
| - other acquisition costs | 1,627 | 1,352 |
| - deferred expenses and accrued income | (23,901) | (18,931) |

Summary of life insurance, written premiums

| (CZK thousand) | 2012 | 2011 |
|---|-----------|-----------|
| Individual contracts | 5,658,476 | 6,392,256 |
| of which: insurance contracts where the investment risk is assumed by the policy holder | 1,106,216 | 1,756,157 |
| Collective contracts | 203,672 | 201,119 |
| Life insurance – total | 5,862,149 | 6,593,375 |
| Single premiums | 4,982,593 | 5,725,417 |
| of which: insurance contracts where the investment risk is assumed by the policy holder | 1,079,549 | 1,732,394 |
| Regular premiums | 879,555 | 867,958 |
| of which: insurance contracts where the investment risk is assumed by the policy holder | 26,667 | 23,763 |
| Life insurance – total | 5,862,149 | 6,593,375 |
| Insurance contracts without premium | 0 | 0 |
| Insurance contracts with premium | 5,862,149 | 6,593,375 |
| of which: insurance contracts where the investment risk is assumed by the policy holder | 1,106,216 | 1,756,157 |
| Life insurance – total | 5,862,149 | 6,593,375 |

3.16. Territorial Analysis of Total Premiums Written

The Company entered into insurance contracts in the Czech Republic, Slovakia, Bulgaria, Romania and Germany.

| (CZK thousand) | 2012 | 2011 |
|---|-----------|-----------|
| Written premiums arise from contracts into which the Company entered: | | |
| in the EU member state where it has its registered office | 6,083,713 | 6,810,973 |
| in other EU member states | 65,057 | 39,924 |
| Total premiums written | 6,148,770 | 6.850.897 |

3.17. Summary of Commissions

For the year ended 31 December 2012, the aggregate balance of commissions in respect of direct insurance was CZK 268,302 thousand (2011: CZK 235,555 thousand) and was segmented as follows:

| | Life insurance | | Non-life i | nsurance |
|-------------------------|----------------|---------|------------|----------|
| (CZK thousand) | 2012 | 2011 | 2012 | 2011 |
| Expenses on commissions | 201,943 | 165,241 | 66,359 | 70,314 |

3.18. Financial Placements Income and Expense

For the year ended 31 December 2012, the net income on the Company's financial placements amounted to CZK 883,271 thousand (2011: CZK 803,902 thousand), of which the net income from assets generated from technical reserves amounted to CZK 836,776 thousand (2011: CZK 759,198 thousand).

As discussed in Note 2.15, income and expense from financial placements are recorded primarily on the life insurance technical account during the reporting period.

At the year-end, net financial income unrelated to life insurance is re-allocated to the non-technical accounts and subsequently re-allocated to the non-life insurance technical accounts. For the year ended 31 December 2012, this re-allocated balance was CZK 15,952 thousand (2011: CZK 16,582 thousand).

| | 20 | 12 | 20 | 11 |
|-----------------------------------|----------------|--------------------|----------------|--------------------|
| (CZK thousand) | Life insurance | Non-life insurance | Life insurance | Non-life insurance |
| Year-end net balances of reserves | 28,824,738 | 262,461 | 24,215,383 | 291,483 |
| Income from reserves | 820,824 | 15,952 | 742,615 | 16,582 |

3.19. Administrative Expenses

The total amount of administrative expenses was CZK 248,996 thousand in 2012 (2011: CZK 253,170 thousand). The administrative expenses are analysed as follows:

| (CZK thousand) | 2012 | 2011 |
|--|---------|---------|
| Staff cost (wages, social security and health insurance) | 138,716 | 132,241 |
| Rent | 17,498 | 17,707 |
| Advisory services | 21,926 | 22,668 |
| Telecommunication | 1,974 | 2,505 |
| Training | 2,559 | 1,993 |
| Banking and postal fees | 6,433 | 9,398 |
| IT costs | 12,967 | 13,503 |
| Depreciation | 18,870 | 32,159 |
| Other administrative costs | 28,052 | 20,996 |
| Total | 248,996 | 253,170 |

The costs of the audit of the financial statements amounted to CZK 1,790 thousand in 2012 (2011: CZK 1,768 thousand).

3.20. Other Technical Income and Expenses and Non-Technical Account

Other income from non-life insurance primarily includes the use of provisions against receivables in the amount of CZK 16,797 thousand (2011: CZK 6,686 thousand).

Other technical expenses of non-life insurance amounting to CZK 44,067 thousand (2011: CZK 19,877 thousand) mainly include the profit shares totalling CZK 26,753 thousand (2011: CZK 18,327 thousand).

Other technical income of life insurance primarily includes the management fee for the sale of Forte funds amounting to CZK 43,257 thousand (2011: CZK 28,446 thousand).

Other technical expenses of life insurance include items relating to the cost of profit sharing in the amount of CZK 105,793 thousand (2011: CZK 106,135 thousand).

Other income from the non-technical accounts amounted to CZK 6,443 thousand (2011: CZK 21,388 thousand), of which the positive exchange rate difference totals CZK 3,448 thousand (2011: CZK 9,427 thousand).

Other costs of the non-technical accounts amounted to CZK 4,381 thousand (2011: CZK 17,723 thousand), of which the negative exchange rate difference totals CZK 4,457 thousand (2011: CZK 9,309 thousand.

3.21. Reallocation of Costs between Technical and Non-Technical Accounts

The aggregate balance of costs re-allocated between the life insurance technical accounts, the non-life insurance technical accounts and the non-technical accounts on the basis as disclosed in Note 2.16 was CZK 245,742 thousand (2011: CZK 250,340 thousand as of 31 December 2012).

3.22. Transactions with Related Parties

| | 2012 | 2011 | Text |
|-------------------------------------|-----------|---------------------------------------|---|
| Amounts owed to the Group entities | 963,285 | 823,011 | |
| Of which: Komerční banka, a.s. | 53,484 | 51,224 | Estimated accrued expenses - Profit sharing |
| | 7,661 | 2,051 | Paid commissions for insurance arrangement |
| | 39,113 | 75,651 | Estimated accrued expenses – Commissions |
| | 1,314 | 755 | Estimated accrued expenses -Trade payables |
| | 245 | 243 | Bank Fees |
| | 534 | 198 | Trade payables |
| | 414,399 | 413,408 | Payables from the cross currency swaps |
| | 330,330 | 153,489 | Up-front fee from the cross currency swaps |
| | 16 | 142 | Payables from insurance |
| Of which Essox, s.r.o. | 66,828 | 69,299 | Estimated accrued expenses - Profit sharing |
| | 1,955 | 140 | Paid commissions for insurance arrangement |
| Of which: Essox SK, s.r.o. | 0 | 445 | Estimated accrued expenses - Profit sharing |
| | 272 | 0 | Estimated accrued expenses – Commissions |
| Of which: MPSS, a.s. | 3,606 | 2,100 | Estimated accrued expenses - Commissions |
| | 1,373 | 0 | Trade payables |
| Of which: SG | 3,872 | 4,186 | Estimated accrued expenses -Trade payables |
| Of which: Sogecap | 6,500 | 31,622 | Estimated accrued expenses -Trade payables |
| | 231 | 0 | Trade payables |
| | 14,350 | 0 | Payables from insurance |
| Of which: SGEB | 4,861 | 1,834 | Estimated accrued expenses - Profit sharing |
| | 1,077 | 504 | Estimated accrued expenses - Commissions |
| Of which: BRD | 2,009 | 6,694 | Estimated accrued expenses - Commissions |
| | 7,091 | 2,973 | Estimated accrued expenses - Profit sharing |
| Of which: BRD Finance | 54 | 0 | Estimated accrued expenses - Profit sharing |
| | 559 | 726 | Estimated accrued expenses - Commissions |
| Of which: PFKB | 0 | 4,428 | Payables from insurance |
| | 428 | 320 | Trade payables |
| Of which: HB | 517 | 475 | Estimated accrued expenses - Profit sharing |
| | 604 | 104 | Estimated accrued expenses - Commissions |
| Of which: Sogelease | 1 | 0 | Estimated accrued expenses - Commissions |
| Amounts due from the Group entities | 3,529,503 | 2,956,867 | · |
| Of which: Komerční banka, a.s. | 951,192 | 810,818 | Current accounts and deposits |
| | 4,920 | 5,967 | Accrued commissions |
| | 14,873 | 15,706 | Estimated accrued income – premiums |
| | 49,985 | 38,462 | Receivables from insurance |
| | 23 | 23 | Prepayments |
| | 400,255 | | Financial placements |
| Of which: Essox, s.r.o. | 37,945 | | Prepayments |
| | 31,809 | - | Receivables from insurance |
| | 10,081 | · · · · · · · · · · · · · · · · · · · | Estimated accrued income – premiums |
| | 335 | | Accrued commissions |

| of which: Essox SK, s.r.o. of which: Komerční banka Bratislava, a.s. of which: HB | 23 23 233 0 2,680 2,950 1,031 4,263 13,014 2,590 16,407 | 39 401 840 512 703 214 482 | Accrued commissions Receivables from insurance Prepayments Current accounts and deposits Current accounts and deposits Accrued commissions Estimated accrued income – premiums |
|---|---|--|--|
| of which: HB | 233 0 2,680 2,950 1,031 4,263 13,014 2,590 | 401 840 512 703 214 482 | Prepayments Current accounts and deposits Current accounts and deposits Accrued commissions Estimated accrued income – premiums |
| of which: HB | 2,680 2,950 1,031 4,263 13,014 2,590 | 840 512 703 214 482 | Current accounts and deposits Current accounts and deposits Accrued commissions Estimated accrued income – premiums |
| of which: HB | 2,680 2,950 1,031 4,263 13,014 2,590 | 512 703 214 482 | Current accounts and deposits Accrued commissions Estimated accrued income – premiums |
| | 2,950 1,031 4,263 13,014 2,590 | 703 214 482 | Accrued commissions Estimated accrued income – premiums |
| of which: BRD | 1,031 4,263 13,014 2,590 | 214 482 | Estimated accrued income – premiums |
| of which: BRD | 4,263 13,014 2,590 | 482 | <u> </u> |
| of which: BRD | 13,014 2,590 | | Pagainables from incuresses |
| of which: BRD | 2,590 | 9.512 | Receivables from insurance |
| | | 0,042 | Accrued commissions |
| | 16.407 | 2,590 | Estimated accrued income – premiums |
| | 10,407 | 6,668 | Current accounts and deposits |
| of which: BRD Finance | 1,546 | 1,052 | Accrued commissions |
| | 667 | 529 | Estimated accrued income – premiums |
| of which: MPSS | 2,025 | 429 | Estimated accrued income – premiums |
| of which: PFKB | 0 | | Estimated accrued income – premiums |
| of which: SG | 1,957,450 | 1,965,010 | Financial placements |
| of which: SGEB | 1,262 | 1,266 | Accrued commissions |
| | 1,528 | 1,117 | Estimated accrued income – premiums |
| | 17,961 | 6,914 | Current accounts and deposits |
| | 727 | 0 | Receivables from insurance |
| of which: SGCIB | 1,704 | 5,605 | Trade receivables |
| of which: Sogecap | 0 | 69 | Trade receivables |
| of which: Sogelease | 1 | 0 | Estimated accrued income – premiums |
| xpenses with the Group entities | 825,142 | 712,725 | · |
| of which: Komerční banka, a.s. | 54,150 | 48,749 | Expenses on profit sharing |
| | 6,804 | 9,039 | Use of trademark + advertising |
| | 3,715 | 3,638 | Bank Fees |
| | 1,044 | 748 | Accrued expenses – Commissions |
| | 386,011 | | Accrued expenses – Cross currency swaps |
| | 2,771 | | Offices lease related expenses |
| | 6,771 | 5,301 | Financial investment related expenses |
| | 203,766 | | Commissions |
| | 637 | 644 | Advisory |
| | 13,925 | 16,950 | Expenses on instance claims |
| | 4,067 | | Other expenses |
| of which: SG | 3,840 | | Advisory |
| | 2,208 | | Other expenses |
| of which: Komerční banka Bratislava, a.s. | 0 | | Bank Fees |
| of which: Essox, s.r.o. | 70,320 | 71,533 | Expenses on profit sharing |
| , | 8,926 | | Expenses on instance claims |
| of which: Essox SK, s.r.o. | 303 | | |
| | | | Commissions |
| | | | |
| of which: BRD | | | |
| | 16,166 | | Commissions |
| | 3,795 | , | Expenses on profit sharing |
| of which: Essox SK, s.r.o. of which: MPSS, a.s. of which: BRD | 303 11,746 608 6 | 10,545 1,290 | Expenses on profit sharing Commissions Use of trademark + advertising Bank Fees |

| | 2012 | 2011 | Text |
|--------------------------------|-----------|---------|---|
| Of which: BRD Finance | 54 | (1) | Expenses on profit sharing |
| | 1,595 | 907 | Commissions |
| Of which: HB | 3,814 | 447 | Expenses on profit sharing |
| | 503 | 1,493 | Commissions |
| Of which: PFKB | 2,369 | 2,124 | Contribution of the Company |
| Of which: SGEB | 11 | 9 | Bank Fees |
| | 3,241 | 1,465 | Expenses on profit sharing |
| | 7,238 | 4,260 | Commissions |
| Of which: Sogecap | 5,473 | 14,758 | Advisory |
| | (736) | 0 | Advertising |
| Of which: Sogelease | 1 | 0 | Commissions |
| ncome with the Group entities | 760,310 | 729,400 | |
| Of which: Komerční banka, a.s. | 6,420 | 4,423 | Interest from current accounts and deposits |
| | 323,273 | 281,038 | Accrued interest – cross currency swaps |
| | 234,584 | 195,637 | Written premiums |
| | 76 | 60 | Other income |
| | 255 | 0 | Výnosy z finančního umístění |
| Of which: SG | 93,766 | 80,226 | Výnosy z finančního umístění |
| Of which: Essox, s.r.o. | 97,227 | 98,827 | Written premiums |
| Of which: Essox SK, s.r.o. | 319 | 548 | Written premiums |
| Of which: MPSS, a.s. | 0 | (110) | Written premiums |
| Of which: BRD | 32,577 | 23,909 | Written premiums |
| | 6 | 3 | Interest from current accounts and deposits |
| Of which: BRD Finance | 2,997 | 2,145 | Written premiums |
| Of which: HB | 8,639 | 2,524 | Written premiums |
| Of which: PFKB | 0 | 2,172 | Written premiums |
| Of which: SGEB | 17,577 | 9,465 | Written premiums |
| | 11 | 8 | Interest from current accounts and deposits |
| | 0 | 79 | Advertising |
| Of which: SGCIB | 43,257 | 28,446 | Other income |
| Of which: Sogecap | (104,537) | 0 | Written premiums |
| · | 3,859 | 0 | Other income |
| Of which: Sogelease | 4 | 0 | Written premiums |

3.23. Profit/(Loss)

| (CZK thousand) | 2012 | 2011 |
|---|---------|---------|
| Non-life insurance | 121,989 | 109,027 |
| Life insurance | 34,014 | 139,964 |
| Non-technical account (before tax) | 57,860 | 56,097 |
| Profit/(loss) before tax | 213,863 | 305,088 |
| Corporate income tax and other taxes | 38,445 | 54,042 |
| Profit/(loss) for the accounting period | 175,418 | 251,046 |

3.24. Staff Costs and Similar Costs

Staff and similar costs paid by the Company were as follows:

2012

| | | Wages and | Social security and | Other staff | Total staff |
|----------------|-----|-----------|---------------------|-------------|-------------|
| (CZK thousand) | FTE | salaries | health insurance | costs | costs |
| Staff | 149 | 87,272 | 29,169 | 2,431 | 118,872 |
| Management | 5 | 16,668 | 2,788 | 389 | 19,845 |
| Total | 154 | 103,940 | 31,957 | 2,820 | 138,717 |

2011

| | | Wages and | Social security and | Other staff | Total staff |
|----------------|-----|-----------|---------------------|-------------|-------------|
| (CZK thousand) | FTE | salaries | health insurance | costs | costs |
| Staff | 146 | 76,090 | 25,732 | 4,633 | 106,455 |
| Management | 5 | 20,223 | 5,243 | 320 | 25,786 |
| Total | 151 | 96,313 | 30,975 | 4,953 | 132,241 |

Bonuses paid to administrative, management, supervisory and other bodies

| (CZK thousand) | 2012 | 2011 |
|-----------------------------------|------|-------|
| Bonuses to the Supervisory Board | 24 | 26 |
| Bonuses to the Board of Directors | 990 | 1,048 |

As of 31 December 2012, fourteen employees of the Company have been provided with business cars for both business and private purposes. The Company has provided no other advances, borrowings or loans to the members of its statutory, executive and supervisory bodies in addition to this benefit.

3.25. Reinsurance

The aggregate reinsurance result

| (CZK thousand) | 2012 | 2011 |
|---|-----------|----------|
| Reinsurer's share of premiums | (132,654) | (22,536) |
| Reinsurer's share of insurance claims | 9,657 | 10,694 |
| Commissions | 2,571 | 1,959 |
| Reinsurance balance | (120,426) | (9,883) |
| Reinsurer's share in the creation and use of reserves | (11,260) | (3,038) |
| Reinsurance result | (131,686) | (12,921) |

The amounts due from and to reinsurers:

| (CZK thousand) | 31 December 2012 | 31 December 2011 |
|--|------------------|------------------|
| Receivable from reinsurers | 0 | 283 |
| Estimated receivable | 654 | 2,404 |
| Payable to reinsurers | (17,130) | (4,523) |
| Estimated payable | (6,367) | (6,240) |
| Net receivable (payable) from reinsurers | (22,843) | (8,075) |

4. OFF-BALANCE SHEET COMMITMENTS

The Company is not aware of any off-balance sheet commitments.

5. OTHER SIGNIFICANT POST BALANCE SHEET EVENTS

At the financial statements date, management of the Company is not aware of any events that would require adjustment of the Company's financial statements.

Report on Relations Between Related Parties for the Reporting Period of 2012

(hereinafter referred to as the "Report on Relations")

Komerční pojišťovna, a.s., with its registered office in Prague 8, Karolinská 1/650, post code 186 00, Corporate ID 63998017, incorporated with the Municipal Court in Prague, Section B, File 3362, (hereinafter referred to as the "Company"), is part of a business group in which the following relations between the Company and its Controlling Entity and further between the Company and other entities controlled by the same Controlling Entity (hereinafter referred to as the "Related Entities") exist.

This Report on Relations Between Related Parties was prepared in accordance with provisions of Section 66a (9) of Act No. 513/1991 Coll., as amended (the Commercial Code), for the year ended 31 December 2012, i.e. from 1 January 2012 to 31 December 2012 (hereinafter referred to as the "Reporting Period").

I. INTRODUCTION

In the period from 1 January 2012 to 31 December 2012, the Company was a member of the Société Générale S.A. Group with its registered office at 29, BLD Hausmann, 75009 Paris, France, number of registration in the French Commercial Register: R.C.S. Paris B552120222 (1955 B 12022) (hereinafter referred to as the "SG" or "SG Paris").

In the 2012 Reporting Period, the Company entered into arrangements with the following Related Entities:

| Company | Registered office | SG's share of voting |
|--|---|----------------------|
| ESSOX s.r.o. | Senovážné náměstí 231/7, 370 21 České Budějovice | 100.00% |
| Komerční banka, a.s. | Na Příkopě 33, 114 07 Praha 1 | 60.73% |
| Modrá pyramida stavební spořitelna, a.s. | Bělehradská 128/222, 120 21 Praha 2 | 100.00% |
| SG Equipment Finance Czech Republic s.r.o. | Antala Staška 2027/79, 140 00 Praha 4, Krč | 100.00% |
| Penzijní fond Komerční banky, a.s. | Lucemburská 1170/7,130 11 Praha 3, Vinohrady | 100.00% |
| Société Générale S.A. | 29, BLD Hausmann, 75009 Paříž, France | 100.00% |
| Sogecap S.A. | Paris La Défence Cedex, 50 Av. Du Général De Gaulle, 92093 France | 100.00% |
| BRD Group Societe Generale S.A. | Bucharest, B-dul Ion Mihalache, BRD Building, Romania | 60.17% |
| Société Générale EXPRESSBANK AD | 92 bd, Vladislav Varnenchik Str., 9000 Varna, Bulgaria | 99.74% |
| Sogelife Bulgaria IJSC | 73 Aleksandar Stamboliyski Blvd, Vazrazhdane Region, Sofia 1303, Bulgaria | 99.89% |
| BRD Finance | Rue Ion Mihalache no.1-7, Tour BRD, Secteur 1, Bucarest, Romania | 100.00% |
| Hanseatic Bank GmbH & Co KG | Bramfelder Chaussee 101, Hamburg, Germany | 75.00% |
| Sogelease Bulgaria Ltd. | 73 Aleksandar Stamboliyski Btvd, Sofia 1303, Bulgaria | 99.74% |
| ESSOX SK s.r.o. | Cesta na Senec 2/A, 821 04 Bratislava, Slovenia | 100.00% |

II. ARRANGEMENTS WITH RELATED ENTITIES

A. Contracts and Agreements with the Controlling Entity and Other Related Entities

I. Contracts and agreements entered into within the Reporting Period

| ype of Contract (or Subject-matter of the Contract – nless clear from the title) | Contracting Party | Provided performance | Accepted performance | Damage incurred |
|---|--|----------------------------------|---|-----------------|
| mendment No. 4 to the Separate distribution Agreement for product ITAL (Termination of sales) (as of 25 April 2006) | Komerční banka, a.s. | Commission | Intermediation and arrangement of insurance contracts | None |
| mendment No. 1 (as of 13 January) to Insurance Agency Agreement No. 1 is of 24 September 2009) | Société Générale ("SG") EXPRESSBANK AD | Commission | Intermediation and arrangement of insurance contracts | None |
| nnex 10, 11, 12 (as of 15 January 2012) to the Insurance Agency greement No. 1 (as of 24 September 2009) | Société Générale ExpressBank AD | Commission | Intermediation and arrangement of insurance contracts | None |
| mendment No. 15 (as of 6 February 2012) to the Separate Distribution greement for product Vital Invest (as of 4 October 2006) | Komerční banka, a.s. | Commission | Intermediation and arrangement of insurance contracts | None |
| greement Relating to the Financial Instrument – Optimo Komodity is of 7 February 2012) | Société Générale S. A. | Contractual remuneration | Sale of fund | None |
| ubcontract No. 1 (as of 22 February 2012) to Framework agreement or provision of services (as of 14 September 2010) | Komerční banka, a.s. | Contractual remuneration | Provision of services – infrastructure and information technology | None |
| ubcontract No. 2 (as of 22 February 2012) to Framework agreement or provision of services (as of 14 September 2010) | Komerční banka, a.s. | Contractual remuneration | Provision of services – infrastructure and information technology | None |
| ubcontract No. 3 (as of 22 February 2012) to Framework agreement or provision of services (as of 14 September 2010) | Komerční banka, a.s. | Contractual remuneration | Provision of services – infrastructure and information technology | None |
| ubcontract No. 4 (as of 22 February 2012) to Framework agreement or provision of services (as of 14 September 2010) | Komerční banka, a.s. | Contractual remuneration | Provision of services – infrastructure and information technology | None |
| ecord of agreement to decrease base for commission for travel insurance is of 29 June 2012) | Komerční banka, a.s. | Commission | Intermediation and arrangement of insurance contracts | None |
| roup Term Life Insurance Agreement for Employees No. 3280000000 s of 29 February 2012) | Komerční banka, a.s. | Provision of insurance | Insurance premium | None |
| mendment No. 1 (as of 29 June 2012) to the Contract for Group Risk life surance of Employees No. 3280000000 (as of 29 February 2012) | Komerční banka, a.s. | Provision of insurance | Insurance premium | None |
| greement on Cooperation (as of 29 June 2012) in Execution on Contract or Group Risk life Insurance of Employees No. 3280000000, in the ording of Amendment No. 1 (as of 29 February 2012) | Komerční banka, a.s. | Provision of insurance | Insurance premium | None |
| laster contract for Cooperation within the DSFS Group in the Czech epublic (as of 6 March 2012) | ESSOX s.r.o. | Contractual remuneration | Provision of services | None |
| ontract for provision of direct banking (as of 6 March 2012) | Komerční banka, a.s. pobočka zahraničnej banky | Fees according to the price list | Provision of direct banking | None |
| dministration order (as of 6 February 2012) | Komerční banka, a.s. pobočka zahraničnej banky | Fees according to the price list | Provision of direct banking | None |
| mendment No. 4 (as of 26 March 2012) to the Contract for collective surance related to payment cards, No. 2149500001 (as of 26 January 009) | Komerční banka, a.s. | Commission | Intermediation and arrangement of insurance contracts | None |
| mendment No. 6 (as of 2 April 2012) to the Separate Distribution greement for product Vital Premium (as of 18 December 2006) | Komerční banka, a.s. | Commission | Intermediation and arrangement of insurance contracts | None |
| ommitment letter (Optimo Komodity II) as of 24 April 2012 | Société Générale S. A. a Komerční banka a. s. | Contractual remuneration | Sale of fund | None |
| greement Relating to the Financial Instrument (Optimo Komodity II) is of 24 April 2012) | Société Générale S. A. | Contractual remuneration | Sale of fund | None |
| greement on Settlement and Replacement of Rights and Obligations | Sogecap | Contractual | Provision of services | None |

| Type of Contract (or Subject-matter of the Contract – unless clear from the title) | Contracting Party | Provided performance | Accepted performance | Damage incurred |
|---|--|----------------------------------|---|-----------------|
| Amendment No. 3 (as of 9 May 2012) to the Contract for COLLECTIVE MERLIN and PROFI MERLIN INSURANCE No. 3170000000 (as of 5 October 2009) | Komerční banka, a.s. | Provision of insurance | Insurance premium | None |
| Amendment No. 16 (as of 9 May 2012) to the Separate Distribution Agreement for product Vital Invest (as of 4 October 2006) | Komerční banka, a.s. | Commission | Intermediation and arrangement of insurance contracts | None |
| Amendment No. 1 (as of 10 May 2012) to Contract of collective insurance "Profi pojištění plateb" No. 3250000000 (as of 7 December 2011) | Komerční banka, a.s. | Provision of insurance | Insurance premium | None |
| Amendment No. 1 (as of 10 May 2012) to Contract of collective insurance "Moje pojištění plateb" No. 3240000000 (as of 7 December 2011) | Komerční banka, a.s. | Provision of insurance | Insurance premium | None |
| Agreement relating to the decrease of commission on entry fee from extra premium within products Brouček, Vital and Vital Invest (as of 14 May 2012) | Komerční banka, a.s. | Commission | Intermediation and arrangement of insurance contracts | None |
| Agreement for insurance agency No. 3 (as of 16 May 2012) | Sogelease Bulgaria Ltd. | Commission | Intermediation and arrangement of insurance contracts | None |
| Annex No. 1 (as of 16 May 2012) to Agreement for insurance agency No. 3 (as of 16 May 2012) | Sogelease Bulgaria Ltd. | Commission | Intermediation and arrangement of insurance contracts | None |
| Annex No.2 (as of 27 June 2012) to Agreement for insurance agency No. 3 (as of 16 May 2012) | Sogelease Bulgaria Ltd. | Commission | Intermediation and arrangement of insurance contracts | None |
| Financial protocol for the commercialization of insurance contracts as of 16 May 2012) | Sogelease Bulgaria Ltd. | Commission | Intermediation and arrangement of insurance contracts | None |
| Appendix No. 1 (as of 16 May 2012) to the Financial protocol for the commercialization of insurance contracts (as of 16 May 2012) | Sogelease Bulgaria Ltd. | Commission | Intermediation and arrangement of insurance contracts | None |
| Appendix No. 2 (as of 16 May 2012) to the Financial protocol for he commercialization of insurance contracts (as of 16 May 2012) | Sogelease Bulgaria Ltd. | Commission | Intermediation and arrangement of insurance contracts | None |
| Master policy No. 1024 (as of 4 June 2012) | Sogelease Bulgaria Ltd., Sogelife Bulgaria IJSC | Provision of insurance | Insurance premium | None |
| Amendment No. 4 (as of 4 June 2012) to Insurance Collective Contract of the optional insurance for the card and purchase protection No. 3160000000 (as of 17 November 2009) | BRD Finance | Commission | Intermediation and arrangement of insurance contracts | None |
| Amendment No. 1 (as of 7 June 2012) to the Contract for collective nsurance to business loans, No. 3140000000 (as of 5 May 2009) | Komerční banka, a.s. | Commission | Intermediation and arrangement of insurance contracts | None |
| Contract for issuance and use of payment cards (as of 15 June 2012) | Komerční banka, a.s. | Fees according to the price list | Issuance of card | None |
| Master policy No. 1027 (as of 27 June 2012) | Sogelease Bulgaria Ltd., Sogellife Bulgaria | Provision of insurance | Insurance premium | None |
| Amendment No. 2 (as of 29 June 2012) to the Separate distribution Agreement for product Travel Insurance (as of 14 June 2006) | Komerční banka, a.s. | | | |
| Amendment No. 7 (as of 1 July 2012) to Contract for collective insurance of the loans of ESSOX s.r.o., No. 3070000000 (as of 1 April 2005) | ESSOX s.r.o. | Provision of insurance | Insurance premium | None |
| Amendment No. 5 (as of 1 July 2012) to the Contract for financial compensation in the form of profit sharing (as of 30 November 2005) | ESSOX s.r.o. | Provision of insurance | Insurance premium | None |
| Agreement relating to collateral of securities (as of 2 July 2012) | Komerční banka, a.s. | Collateral of securities | Collateral of securities | None |
| Amendment No 1 (as of 19 July 2012) to Agreement on custody services as of 7 June 2010) | Komerční banka, a.s. | Contractual remuneration | Securities management | None |
| Amendment No. 2 (as of 24 July 2012) to the Separate Distribution Agreement for product Brouček (as of 15 June 2009) | Komerční banka, a.s. | Commission | Intermediation and arrangement of insurance contracts | None |
| Amendment No. 4 (as of 24 July 2012) to the Separate distribution Agreement for product Vital Plus (as of 14 April 2009) | Komerční banka, a.s. | Commission | Intermediation and arrangement of insurance contracts | None |
| Amendment No. 1 (as of 20 August 2012) of the contract No. 4 – for IT nfrastructure hosting VMWare (as of 22 February 2012) | Komerční banka, a.s. | Contractual remuneration | Provision of services – infrastructure and information technology | None |
| Annex No. 9 (as of 31 September 2012) to the Insurance Agency Agreement No. 1 (as of 24 September 2009) | Société Générale ExpressBank AD | Commission | Intermediation and arrangement of insurance contracts | None |
| Appendix No. 8 – New revolving cards (as of 31 September 2012) o the Financial Protocol for Commercialization of Insurance Contracts – as of 24 September 2009) | Société Générale ExpressBank AD | Commission | Intermediation and arrangement of insurance contracts | None |
| Appendix No. 9 – New Travel Assistance (as of 31 September 2012) o the Financial Protocol for Commercialization of Insurance Contracts as of 24 September 2009) | Société Générale ExpressBank AD | Commission | Intermediation and arrangement of insurance contracts | None |

| Type of Contract (or Subject-matter of the Contract – unless clear from the title) | Contracting Party | Provided performance | Accepted performance | Damage incurred |
|--|---|---|--|-----------------|
| Appendix No. 10 – New V-Pay (as of 31 September 2012) to the Financial Protocol for Commercialization of Insurance Contracts (as of 24 September 2009) | Société Générale ExpressBank AD | Commission | Intermediation and arrangement of insurance contracts | None |
| Appendix No 2 (as of 31 September) to Master policy 0001 Assistance insurance during travel abroad for holders of cards issued by Société Générale Expressbank (as of 15 January 2010) | Société Générale EXPRESSBANK AD, Sogelife Bulgaria IJSC | Commission | Intermediation and arrangement of insurance contracts | None |
| Annex No. 1 (as of 31 September 2012) to the Group Agreement for purchase protection insurance included in V pay card issued by SGEB – master policy 0002 (as of 1 September 2011) | Société Générale ExpressBank AD | Provision of insurance | Insurance premium | None |
| Master Policy No. 1023 (as of 31 September 2012) | Société Générale ExpressBank AD | Provision of insurance | Insurance premium | None |
| The agreement on setting individual prices (as of 1 September 2012) | Komerční banka, a.s. | Fees according to the price list | Provision of banking services | None |
| Annex No. 1 (as of 1 October 2012) to Contract for accepting payment cards – Internet (as of 29 March 2007) | Komerční banka, a.s. | Fees according to the price list | Acceptance of payment cards | None |
| Separate agreement Nr. 5 for Master contract concerning IT Process Procedure (as of 7 September 2012) | Komerční banka, a.s. | Contractual remuneration | Provision of notification services | None |
| General Distribution Agreement (as of 15 October 2012) | Modrá pyramida stavební spořitelna, a.s. | Commission | Intermediation and arrangement of insurance contracts | None |
| Separate Distribution Agreement for Product Vital Invest (as of 15 October 2012) | Modrá pyramida stavební spořitelna, a.s. | Commission | Intermediation and arrangement of insurance contracts | None |
| Separate Distribution Agreement for Product Moudré pojištění Risk Life Insurance (as of 15 October 2012) | Modrá pyramida stavební spořitelna, a.s. | Commission | Intermediation and arrangement of insurance contracts | None |
| Separate Distribution Agreement for Product Pyramida Risk Life insurance (as of 15 October 2012) | Modrá pyramida stavební spořitelna, a.s. | Commission | Intermediation and arrangement of insurance contracts | None |
| Framework agreement relating to trading/dealing on financial market (as of 19 November 2012) | Komerční banka, a.s. | Trading/dealing on financial market | Trading/dealing on financial market | None |
| Separate Distribution Agreement for product VITAL PREMIUM v EUR (as of 23 November 2012) | Komerční banka, a.s. | Commission | Intermediation and arrangement of insurance contracts | None |
| Amendment No. 1 (as of 19 December 2012) to the Separate Distribution Agreement for Product Vital Invest (as of 15 October 2012) | Modrá pyramida stavební spořitelna, a.s. | Commission | Intermediation and arrangement of insurance contracts | None |
| Amendment No. 1 (as of 15 November 2012) to the General Distribution Agreement (as of 15 October 2012) | Modrá pyramida stavební spořitelna, a.s. | Commission | Intermediation and arrangement of insurance contracts | None |
| Amendment No. 1 (as of 19 December 2012) to the Separate Distribution Agreement for Product Moudré pojištění Risk Life Insurance (as of 15 October 2012) | Modrá pyramida stavební spořitelna, a.s. | Commission | Intermediation and arrangement of insurance contracts | None |
| Amendment No. 1 (as of 19 December 2012) to the Separate D stribution Agreement for Product Pyramida Risk Life insurance (as of 15 October 2012) | Modrá pyramida stavební spořitelna, a.s. | Commission | Intermediation and arrangement of insurance contracts | None |
| Cooperation agreement (as of 21 December 2012) | Komerční banka, a.s. | Commission | Cooperation in developing products and other business activities | None |

II. Performance received and provided in the reporting period under contracts entered into in prior reporting periods

| Type of Contract (or Subject-matter of the Contract – unless clear from the title) | Contracting Party | Provided performance | Accepted performance | Damage incurred |
|---|------------------------|--------------------------|---|-----------------|
| Master Policy 1018 – Group Credit Life insurance agreement for borrowers/co-debtors of Société Générale Expressbank (as of 1 February 2011) | Sogelife Bulgaria IJSC | Commission | Intermediation and arrangement of insurance contracts | None |
| Agreement relating to the Structured product which terms and conditions are enclosed herein – Forte 5 (as of 8 February 2011) | Société Générale S. A. | Contractual remuneration | Sale of fund | None |
| Agreement relating to the Structured product which terms and conditions are enclosed herein – Forte 6 (as of 8 February 2011) | Société Générale S. A. | Contractual remuneration | Sale of fund | None |
| Agreement relating to the Structured product which terms and conditions are enclosed herein – Forte 7 (as of 8 February 2011) | Société Générale S. A. | Contractual remuneration | Sale of fund | None |
| Agreement relating to the Structured product which terms and conditions are enclosed herein – Forte 8 (as of 8 February 2011) | Société Générale S. A. | Contractual remuneration | Sale of fund | None |

| Type of Contract (or Subject-matter of the Contract – unless clear from the title) | Contracting Party | Provided performance | Accepted performance | Damage incurred |
|--|---|--------------------------|---|-----------------|
| Contract for two types of collective insurance provided to A karta and Lady cards of Komerční banka No. 3230000000 (as of 1 April 2011) | Komerční banka, a.s. | Provision of insurance | Insurance premium | None |
| Agreement on the organization of periodic control (as of 1 April 2011) | Komerční banka a.s., Société Générale | Contractual remuneration | Provision of services – outsourcing (Internal audit services) | None |
| Record of agreement to decrease commission for sale of travel insurance as of 23 May 2011) | Komerční banka, a.s. | Commission | Intermediation and arrangement of insurance contracts | None |
| Master policy 1022 Group Credit life insurance agreement for borrowers of Credibul & Group loss of employment insurance for borrowers of Credibul (as of 4. June 2011) | Sogelife Bulgaria IJSC, Credibul AD | Commission | Intermediation and arrangement of insurance contracts | None |
| Agreement for insurance agency No. 1 (as of 4 June 2011) + 1 Annex | Credibul AD | Commission | Intermediation and arrangement of insurance contracts | None |
| Financial Protocol for the commercialization of Insurance contracts between Komerční pojišťovna and Credibul (as of 4 June 2011) + 1 | Credibul AD | Commission | Intermediation and arrangement of insurance contracts | None |
| Commitment Letter 3-8 Autocallable in CZK (Forte 9) | Société Générale S. A. and Komerční banka, a.s. | Contractual remuneration | Sale of fund | None |
| Contract for rent of non-residential premises - Plzeň (as of 25 July 2011) | Komerční banka, a.s. | Rent payments | Provision of premises | None |
| Master policy 0002 – Purchase protection insurance included in V PAY card issued by Société Générale ExpressBank (as of 1 September 2011) | Société Générale ExpressBank AD | Provision of insurance | Insurance premium | None |
| Contract for rent of non-residential premises – Hradec Králové as of 29 August 2011) | Komerční banka, a.s. | Rent payments | Provision of premises | None |
| Appendix 7 (as of 1 September 2011) to the Financial Protocol for Commercialization of Insurance Contracts (as of 24 September 2009) | Société Générale ExpressBank AD | Commission | Intermediation and arrangement of insurance contracts | None |
| Data protection agreement - Processing of HR Data by Société Générale as of 16 September 2011) | Société Générale S. A. | No performance | No performance | None |
| Commitment Letter – Optimo 6Y EMTN in CZK as of 20 September 2011) | Société Générale S. A. and Komerční banka, a.s. | Contractual remuneration | Sale of fund | None |
| ramework contract on financial market trading as of 3 September 2011) | Komerční banka, a.s. | Financial market trading | Financial market trading | None |
| Agreement relating to collateral of securities as of 3 October 2011) | Komerční banka, a.s. | Collateral of securities | Collateral of securities | None |
| Agreement relating to the structured product Optimo as of 5 October 2011) | Société Générale S. A. | Contractual remuneration | Sale of fund | None |
| Agreement relating to the structured product Forte 9 as of 5 October 2011) | Société Générale S. A. | Contractual remuneration | Sale of fund | None |
| Contract of collective insurance "Profi pojištění plateb" No. 3250000000 (as of 7 December 2011) | Komerční banka, a.s. | Provision of insurance | Insurance premium | None |
| Contract of collective insurance "Moje pojištění plateb" No. 324000000 (as of 7 December 2011) | Komerční banka, a.s. | Provision of insurance | Insurance premium | None |
| Personnel costs re-invoicing agreement for employees assigned o ASSU/SOGECAP (as of 19 December 2011) | Sogecap S. A. | No performance | No performance | None |
| Certificate for Identity for Insurance Agent No. 1 as of 1 January 2010) | SG Expressbank JSC, Bulgaria | No performance | No performance | None |
| Vorldwide Insurance Plan (as of 7 January 2010) | Société Générale | No performance | No performance | None |
| Agreement relating to the structured product which terms and conditions are enclosed herein (as of 13 January 2010) | Société Générale | Contractual remuneration | Sale of fund | None |
| Master policy 0001 Assistance insurance during travel abroad for holders of cards issued by Société Générale Expressbank + 1 Annex | Société Générale EXPRESSBANK AD, Sogelife Bulgaria IJSC | Commission | Intermediation and arrangement of insurance contracts | None |
| Agreement relating to the structured product which terms and conditions | Société Générale | Contractual remuneration | Sale of fund | None |
| are enclosed herein (as of 15 March 2010) | | | | |
| Agreement for provision of services – outsourcing HR services as of 21 April 2010) | Komerční banka, a.s. | Contractual remuneration | Provision of services – outsourcing (HR services) | None |
| Agreement for provision of services – outsourcing HR services | Komerční banka, a.s. Société Générale | | | None |

| Type of Contract (or Subject-matter of the Contract – unless clear from the title) | Contracting Party | Provided performance | Accepted performance | Damage incurred |
|---|--|------------------------------|---|-----------------|
| Framework agreement for the provision of services (as of 3 Mai 2010) | Sogecap S. A. | Contractual remuneration | Provision of services | None |
| Contract for collective insurance to the leasing and credit contracts of ESSOX, s.r.o., No. 3180000000 (as of 1 June 2010) + 2 Amendments | ESSOX s.r.o. | Provision of insurance | Insurance premium | None |
| Agreement on custody services (as of 7 June 2010) | Komerční banka, a.s. | Contractual remuneration | Securities management | None |
| Agreement on confidentiality (as of 9 July 2010) | Komerční banka, a.s. | No performance | No performance | None |
| Cost reinvoicing from KP to MPSS (as of 10 October 2010) | Modrá pyramida stavební spořitelna, a.s. | Provision of sales documents | Payment for sales documents | None |
| Framework agreement for provision of services (as of 14 September 2010) | Komerční banka, a.s. | Remuneration hourly rate | Provision of services – infrastructure and information technology | None |
| Acceptance of Rules for cooperation between KB and Members of the Group In the field of sourcing and purchasing (as of 15 October 2010) | Komerční banka, a.s. | No performance | No performance | None |
| Commitment Letter – 3-8Y Autocallable in CZK Forte 4 (as of 7 September 2010) | Société Générale S. A. | Contractual remuneration | Sale of fund | None |
| Agreement relating to the Structured product which terms and conditions are enclosed herein – Forte 4 (as of 27 September 2010) | Société Générale S. A. | No performance | No performance | None |
| Collective insurance contract of the optional insurance for card protection/keys/documents No. 3220000000 (as of 1 November 2010) + 3 Amendments | BRD -Société Générale S.A. | Commission | Intermediation and arrangement of insurance contracts | None |
| Framework agreement for the provision of services (as of 16 December 2010) + 1 Amendment | Sogecap S. A. | Contractual remuneration | Provision of services | None |
| Agreement on KB Call Centre services (as of 31 December 2009) | Komerční banka, a.s | Contractual remuneration | Provision of call centre services | None |
| Contract for collective insurance related to consumer loans of the company, No. 3130000000 (as of 2 January 2009) + 1 Amendment | ESSOX s.r.o. | Provision of insurance | Insurance premium | None |
| Contract for collective insurance related to payment cards, No. 2149500001 (as of 26 January 2009), and Amendment No. 1 (as of 28 August 2009) and Amendment No. 2 (as of 30 October 2009) to this Contract + 4 Amendments | Komerční banka, a.s. | Provision of insurance | Insurance premium | None |
| Group insurance contract (as of 30 March 2009) + 1 Amendment | Hanseatic Bank GmbH & Co KG | Commission | Intermediation and arrangement of insurance contracts | None |
| Contract for rent of non-residential premises – Ostrava (as of 30 September 2009) | Komerční banka, a.s. | Rent payments | Provision of premises | None |
| Contract for intermediation of Vital Plus (as of 14 April 2009) + 3 Amendments | Komerční banka, a.s. | Commission | Intermediation and arrangement of insurance contracts | None |
| Record (as of 20 April 2009) of the change in conditions for commissions payments related to KP's maturing contracts (as of 4 October 2006) | Komerční banka, a.s. | Commission | Intermediation and arrangement of insurance contracts | None |
| Contract for collective insurance to loans, No. 3140000000 (as of 5 May 2009) + 1 Amendment | Komerční banka, a.s. | Commission | Intermediation and arrangement of insurance contracts | None |
| Contract for intermediation of Brouček (as of 15 June 2009) + 1 Amendment | Komerční banka, a.s. | Commission | Intermediation and arrangement of insurance contracts | None |
| Commitment letter (as of 29 July 2009) | Société Générale S.A. | Contractual remuneration | Sale of fund | None |
| Agreement to perform insurance activities (as of 24 September 2009) + 8 Appendix | Société Générale EXPRESSBANK AD | Commission | Intermediation and arrangement of insurance contracts | None |
| Contract for collective insurance MERLIN and PROFI MERLIN No. 3170000000 (as of 5 October 2009) + 2 Amendments | Komerční banka, a.s. | Provision of insurance | Insurance premium | None |
| Custody contract for "VITAL INVEST FORTE" (as of 6 October 2009) | Komerční banka, a.s. | Contractual remuneration | Securities management | None |
| Framework contract for the arrangement of term deposits with an individual interest rate (as of 22 October 2009) | Komerční banka, a.s. | Contractual remuneration | Arrangements of term deposits | None |
| Contract for collective insurance of purchased goods provided to KB credit cards, No. 3190000000 (as of 29 October 2009) | Komerční banka, a.s. | Provision of insurance | Insurance premium | None |
| Commitment letter – 3-8Y autocallable in CZK Forte 2 | Société Générale S. A. | Contractual remuneration | Sale of fund | None |

| Type of Contract (or Subject-matter of the Contract – unless clear from the title) | Contracting Party | Provided performance | Accepted performance | Damage incurred |
|---|--|----------------------------------|--|-----------------|
| nsurance Collective Contract of the optional insurance for the card protection and purchase protection no. 3160000000 (as of 17 November 2009) + 3 Amendments | BRD Finance -Société Générale S.A. | Commission | Intermediation and arrangement of insurance contracts | None |
| Contract for intermediation of VITAL PREMIUM's sales (as of 18 December 2006) + 5 Amendments | Komerční banka, a.s. | Commission | Intermediation and arrangement of insurance contracts | None |
| Contract for accepting electronic payments via Mojeplatba (as of 14 December 2009) | Komerční banka, a.s. | Fees according to the price list | Acceptance of electronic payments | None |
| Contract for cooperation in valuation (as of 9 December 2009) | Komerční banka, a.s. | Contractual remuneration | Valuation of investment instruments | None |
| Contract relating to the Contract (as of 29 July 2009) regulating structured products and their conditions (as of 23 November 2009) | Société Générale S.A. | Contractual remuneration | Sale of fund | None |
| Contract for provision of SG´s consultancy services (as of 31 January 2008) | Société Générale S.A. | Contractual remuneration | Provision of consultancy services | None |
| Framework cooperation contract No. 3010000246 (as of 9 April 2008) | Modrá pyramida stavební spořitelna, a.s. | Provision of insurance | Insurance premium | None |
| Agreement to terminate the Contract for connection to KB´s HIS (as of 10 April 2008) | Komerční banka, a.s. | No performance | No performance | None |
| Contract for collective insurance of revolving loans and credit cards of ESSOX, No.3110000000 (as of 29 February 2008) + 2 Amendments | ESSOX s.r.o. | Provision of insurance | Insurance premium | None |
| Agreement fees ' clearance (as of 1 October 2008) | Komerční banka, a.s. | No performance | No performance | None |
| Contract for collective insurance to revolving loans and credit card of ESSOX No. 3120000000 (as of 1 June 2008) + 2 Amendments | ESSOX s.r.o. | Provision of insurance | Insurance premium | None |
| Contract for Groupwide cooperation in terms of the value added tax (as of 21 November 2008) | Komerční banka, a.s. | Contractual remuneration | Fulfilment of duties of the Group 's representative member | None |
| Contract for accepting payment cards – Internet (as of 29 March 2007) | Komerční banka, a.s. | Fees according to the price list | Acceptance of payment cards | None |
| Collective insurance agreement for consumer loans No. 3010000000 (as of 1 August 2007) + 4 Amendments | Komerční banka, a.s. | Provision of insurance | Insurance premium | None |
| Agreement for provision of a chip card scanner (as of 2 April 2007) | Komerční banka, a.s. | Contractual remuneration | Provision of chip card scanner | None |
| Agreement to send electronic messages about clearance (as of 5 June 2007) | Komerční banka, a.s. | Fees according to the price list | Sending of electronic messages about clearance | None |
| Framework contract for distribution (as of 22 June 2007) + 1 Amendment | Komerční banka, a.s. | Commission | Intermediation and arrangement of insurance contracts | None |
| Contract for the use of safety deposit boxes (as of 16 July 2007) | Komerční banka, a.s. | Fees according to the price list | Use of safety deposit boxes | None |
| Contract for mutual cooperation (as of 1 August 2007) + 1 Amendment | Komerční banka, a.s. | No performance | Provision of banking services | None |
| Contract for collective insurance to the consumer loans of ESSOX s.r.o., No. 3100000000 (as of 31 August 2007) + 2 Amendments | ESSOX s.r.o. | Provision of insurance | Insurance premium | None |
| Contract for collective insurance to credit cards of Komerční banka, a.s., No. 304000000 (as of 1 November 2007) + 2 Amendments | Komerční banka, a.s. | Provision of insurance | Insurance premium | None |
| Contract for provision of consultancy services | Sogecap S. A. | Contractual remuneration | Provision of consultancy services | None |
| Contract for provision of collective insurance to loans of ESSOX SK s.r.o., No. 3080000000 (as of 1 August 2006) + 1 Amendment | ESSOX SK s.r.o. | Provision of insurance | Insurance premium | None |
| Contract for intermediation of Vital Invest (as of 4 October 2006) + 14 Amendments | Komerční banka, a.s. | Commission | Intermediation and arrangement of insurance contracts | None |
| Contract for financial compensation in the form of profit sharing (as of 1 August 2006) | ESSOX SK s.r.o. | Profit sharing | Insurance premium | None |
| Insurance contract for collective insurance of persons (as of 9 January 2003) + 8 Amendments | Komerční banka, a.s. | Commission | Intermediation and arrangement of insurance contracts | None |
| | | No performance | Personal data processing | None |
| Framework contract for personal data processing entered into between | Komerční banka, a.s. | | | |
| | Komerční banka, a.s. | Commission | Intermediation and arrangement of insurance contracts | None |

| Type of Contract (or Subject-matter of the Contract – unless clear from the title) | Contracting Party | Provided performance | Accepted performance | Damage incurred |
|---|--|--|--|-----------------|
| Contract for intermediation of "RISK LIFE FOR MORTGAGE LOANS" (as of 25 April 2006) + 4 Amendments | Komerční banka, a.s. | Commission | Intermediation and arrangement of insurance contracts | None |
| Contract for intermediation of "PROFI MERLIN" (as of 25 April 2006) + 1 Amendment | Komerční banka, a.s. | Commission | Intermediation and arrangement of insurance contracts | None |
| Contract for intermediation of "MERLIN" (as of 25 April 2006) + 1 Amendment | Komerční banka, a.s. | Commission | Intermediation and arrangement of insurance contracts | None |
| Contract for intermediation of "VITAL AND VITAL PLUS" (as of 25 April 2006) + 2 Amendments | Komerční banka, a.s. | Commission | Intermediation and arrangement of insurance contracts | None |
| Contract for intermediation of "VITAL GRANT" (as of 25 April 2006) + 2 Amendments | Komerční banka, a.s. | Commission | Intermediation and arrangement of insurance contracts | None |
| Contract for intermediation of "VITAL" (as of 25 April 2006) + 3 Amendments | Komerční banka, a.s. | Commission | Intermediation and arrangement of insurance contracts | None |
| Agreement on cooperation in delivering payments (as of 29 May 2006) | Komerční banka, a.s. | Contractual remuneration | Cooperation in delivering payments | None |
| Contract for intermediation of "TRAVEL INSURANCE" (as of 14 June 2006) + 1 Amendment | Komerční banka, a.s. | Commission | Intermediation and arrangement of insurance contracts | None |
| Contract for collective insurance to consumer loans of ESSOX s.r.o., No. 3090000000 (as of 1 August 2006) + 1 Amendment | ESSOX s.r.o. | Provision of insurance | Insurance premium | None |
| Agreement to alter contractual conditions (as of 31 August 2006) | Komerční banka, a.s. | Fees according to the price list | Provision of direct banking | None |
| Framework cooperation contract No. 3010000245 (SPEKTRUM PROGRAMME) (as of 17 October 2006) | Penzijní fond Komerční banky, a.s. | Arrangement of insurance contracts | Intermediation and arrangement of insurance contracts | None |
| Contract for provision of direct banking/Administration order (as of 5 October 2006) | Komerční banka, a.s. | Fees according to the price list | Provision of direct banking | None |
| Contract for TVIS/STVIS and spot transactions (as of 7 December 2006) | Komerční banka, a.s. | Fees according to the price list | Realisation of TVIS/STVIS and spot transactions | None |
| Contract for establishment and management of a CZK current account at Komerční banka, a.s. (as of 21 January 2005) + 2 Amendments | Komerční banka, a.s. | Fees according to the price list | Current account's management | None |
| Contract for provision of advantageous conditions to employees of Komerční pojišťovna, a.s. – participants of the building society savings in MPSS (as of 15 June 2005) | Modrá pyramida stavební spořitelna, a.s. | No performance | Arrangement of building savings contracts for employees of KP | None |
| Contract for renting non-residential premises (Brno) (as of 31 September 2005) | Komerční banka, a.s. | Rent | Provision of premises | None |
| Contract for provision of services on the short-term bonds market (as of 23 October 2001) | Komerční banka, a.s. | Fees according to the price list | Provision of services on the short-term bonds market | None |
| Contract for the use of KB safety deposit box (2 contracts) | Komerční banka, a.s. | Fees according to the price list | Provision of safety deposit boxes | None |
| Contract for rent of non-residential premises – Jihlava (as of 31 January 2003) + 3 Amendments | Komerční banka, a.s. | Rent payments | Provision of premises | None |
| Licence agreement (as of 20 December 2004) | Komerční banka, a.s. | Contractual remuneration | Provision of the KB trademark | None |
| Contract for collective insurance to loans (as of 21 December 2000)+ 3 Amendments | Komerční banka, a.s. | Provided insurance, insurance indemnity | Insurance premium | None |
| Framework agreement No. 3010001126 Contract for cooperation between Komerční pojišťovna a. s. and Franfinance Czech republic, s. r. o. – Program Vital (as of 14 June 2004) | Société Générale Equipment Finance | Contractual remuneration | Intermediation and arrangement of insurance contracts | None |
| Contract for cooperation (as of 27 December 2000) | Komerční banka, a.s. | Cooperation in developing products and other business activities | Cooperation in developing products and other business activities | None |
| Contract for collective insurance to KB credit cards, No. 3040000000 (as of 1 November 2004) | Komerční banka, a.s. | Provided insurance, insurance indemnity | Insurance premium | None |
| Contract for Patron collective insurance (as of 25 August 2003) + 1 Amendment | Komerční banka, a.s. | Provision of insurance | Insurance premium | None |
| | | | | |

| Type of Contract (or Subject-matter of the Contract – unless clear from the title) | Contracting Party | Provided performance | Accepted performance | Damage incurred |
|---|--|---|--|-----------------|
| Framework contract for cooperation between KB and KP, Spektrum Insurance Programme (as of 28 January 2003) + 3 Amendments | Komerční banka, a.s. | Entering into insurance contracts | Intermediation of insurance contracts | None |
| Contract for collective insurance to loans of ESSOX s.r.o., No. 3020000000 (as of 1 August 2004) + 1 Amendment | ESSOX s.r.o. | Provision of insurance | Insurance premium | None |
| Contract for collective insurance to revolving loans and future cards of ESSOX s.r.o., No. 3030000000 (as of 1 September 2004) + 4 Amendments | ESSOX s.r.o. | Provision of insurance | Insurance premium | None |
| Contract for collective insurance to revolving loans and credit cards of ESSOX s.r.o., No. 3050000000 (as of 1 December 2004) + 2 Amendments | ESSOX s.r.o. | Provision of insurance | Insurance premium | None |
| Contract for collective insurance to the loans of ESSOX s.r.o., No. 307000000 (as of 1 April 2005) + 6 Amendments | ESSOX s.r.o. | Provision of insurance | Insurance premium | None |
| Contract for cooperation in the field of additional pension insurance with a state contribution (as of 18 August 2003) | Penzijní fond Komerční banky, a.s. | Cooperation in administrating the additional pension insurance contracts | Commission | None |
| Contract for commercial representation (as of 10 May 2005) + 3 Amendments | Modrá pyramida stavební spořitelna, a.s. | Commission | Intermediation of insurance contracts | None |
| Contract for personal data processing (as of 10 October 2002) | Penzijní fond Komerční banky, a.s. | No performance | No performance | None |
| Agreement on financial compensation in the form of Profit Sharing (as of 30 November 2005) + 4 Amendments | ESSOX s.r.o. | Provision of insurance | Insurance premium | None |
| Contract for personal data processing (as of 1 October 2003) | ESSOX s.r.o. | No performance | No performance | None |
| Cooperation agreement (as of 22 September 2005) | Komerční banka, a.s. | Cooperation in developing products and other business activities | Cooperation in developing products and other business activities | None |

B. Other Legal Actions Taken by the Company in the Interest of the Controlling Entity and Other Related Entities

During 2012, the Company did not take or implement any other legal acts in the interest of the Controlling Entity and other Related Entities.

C. Measures Taken or Implemented by the Company in the Interest or at the Initiative of the Controlling Entity and Other Related Entities

During 2012, the Company did not take or implement any measures that would be in the interest and at the initiative of the Controlling Entity another Related Entities.

III. CONCLUSION

The Board of Directors of the Company has reviewed all arrangements put in place between the Company and the Related Entities during the 2012 Reporting Period and states that the Company incurred no damage as a result of any contracts, agreements, or any other legal steps or measures taken or implemented in the Reporting Period.

Prague, on 18 March 2013

Stéphane Corbet

Chairman of the Board of Directors

Zdeněk Zavadil

Member of the Board of Directors

Notes